

## Emperium Warehouse ( Cash & Carry ) Management



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## **Introduction**

Welcome to your Emperium Epos services, which have one simple aim.... To offer you a service that represents real value for money. This means working hand in hand with you.

Emperium Epos is a powerful Warehouse management solution. The entire range of the Emperium Modules can control a Wide Area Network through to a Global Area Network of retail stores through one Emperium Head Office source.

This document will take you through the sales processes and guide you through managing your staff and products inventory.

We listen carefully to what you tell us about your needs so as to develop a thorough understanding of your business. We will strive to work with you in a way that's professional, transparent and fair, including explaining how you can comment on our service.

### **Help us to help you**

It will help us to provide you with a high standard of service if you make sure you let us know as soon as possible if you change your contact name, business name, address, email address, telephone number or any other detail.

We would also welcome your comments and suggestions to improve the level of service and to enhance our product.

### **This booklet**

This booklet forms part of any other relating documentation that may be supplied with the purchase of the Emperium range of software. This booklet will describe the user processes to make efficient use of our Emperium Epos.

Please do not hesitate to contact us by email on: [technical@e-novations.co.uk](mailto:technical@e-novations.co.uk) with your comments or questions about the software.

### **Technical support**

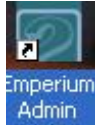
Please contact our UK support centre on **08707 605 100** selecting option 2 for technical support.

# EMPERIUM ADMIN

- **Login Screen**
  - **Login Screen**
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  - **Customer Payments**

- **Miscellaneous**
  - Deleted Products
  - Deleted Barcodes
- **Reporting**
  - Reporting

## **EMPERIUM ADMIN**



To open this module you can double click on the following icon which is on the desktop of screen, you can also find in Start > Programs>Emperium Admin

### **Login Screen**

Swipe ID	<input type="text"/>
User Code	<input type="text"/>
Pass Code	<input type="text"/>

1	2	3
4	5	6
7	8	9
0	CLEAR	O.K
EXIT	BKP	

Pic 1

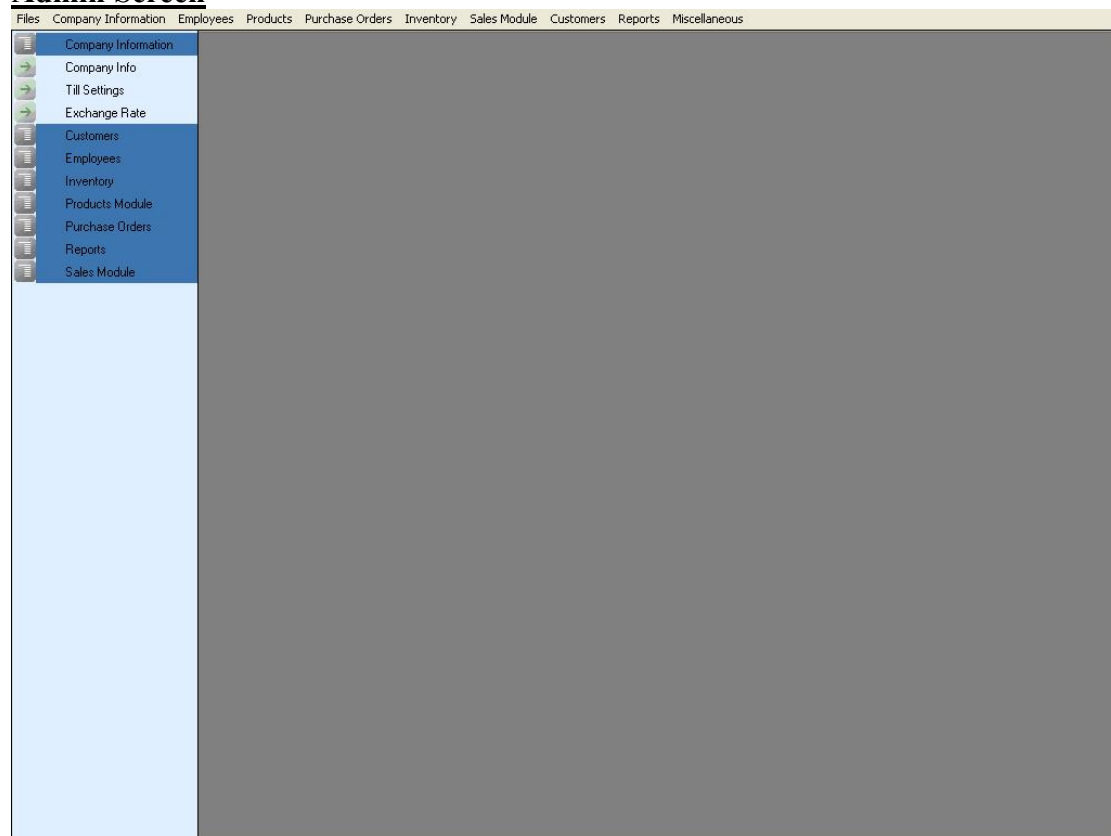
This is the entry point of the Emperium Admin module; every user accessing the Emperium EPOS is identified by a unique Swipe ID or user code and pass code.

User can either enter the Swipe Id or User Code and Pass code

All transactions carried out by the user are recorded into the Emperium EPOS based on this login details.

Note: The Emperium software is provided with an Administrator User Code and Pass Code. The password can be changed later.

## **Admin Screen**



Pic 2

All the screens can be accessed by menu on the top (indicated above as 1) or menu on Left Hand side (indicated above as 2)

*Note: The menu changes based upon the user rights*

### **Company/Branch Information**

This screen can be accessed from the Company Information on the Admin screen

Click on Company Information>Company Information to access this screen

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous

Company Information

Branch Details

Branch Code: EH

Branch Name: E-Novations London Ltd

Address Line1: 225 Marshwall

Address Line2: Angel House

Town: Docklands

County: London

Post Code: E14 9FW

Vat Number: 830590342

Phone No1: 0870605100

Fax:

Email: www.e-novations.co.uk

Refund Days: 14 Days

Head Office: ☒

Corporate Information

Receipt Text

THANKS FOR YOUR VISIT  
FOR SPECIAL OFFER OF THE WEEK PLEASE VISIT www.e-novations.co.uk

Bank Account Details

Sr.No	Bank Name	Sort Code	Account Number
1		333 333	333
2			

Vat Percentage

Sr.No	Vat Percentage	Standard
1	17.50	<input checked="" type="checkbox"/>
2	00.00	<input type="checkbox"/>
3	05.00	<input type="checkbox"/>
4		<input type="checkbox"/>

Close Save

Pic 3

Here the company/Branch (if you have multiple Branches) Information of the business is defined, Fields with blue in colour are mandatory.

The Branch Information values entered are reflected on the Till Receipt and all the Management Reports.

## 1 Receipt Text

This is printed at the bottom of Till Receipt; you can define your description at the bottom such as Thank you for your visit or any new promotions to promote your sales.

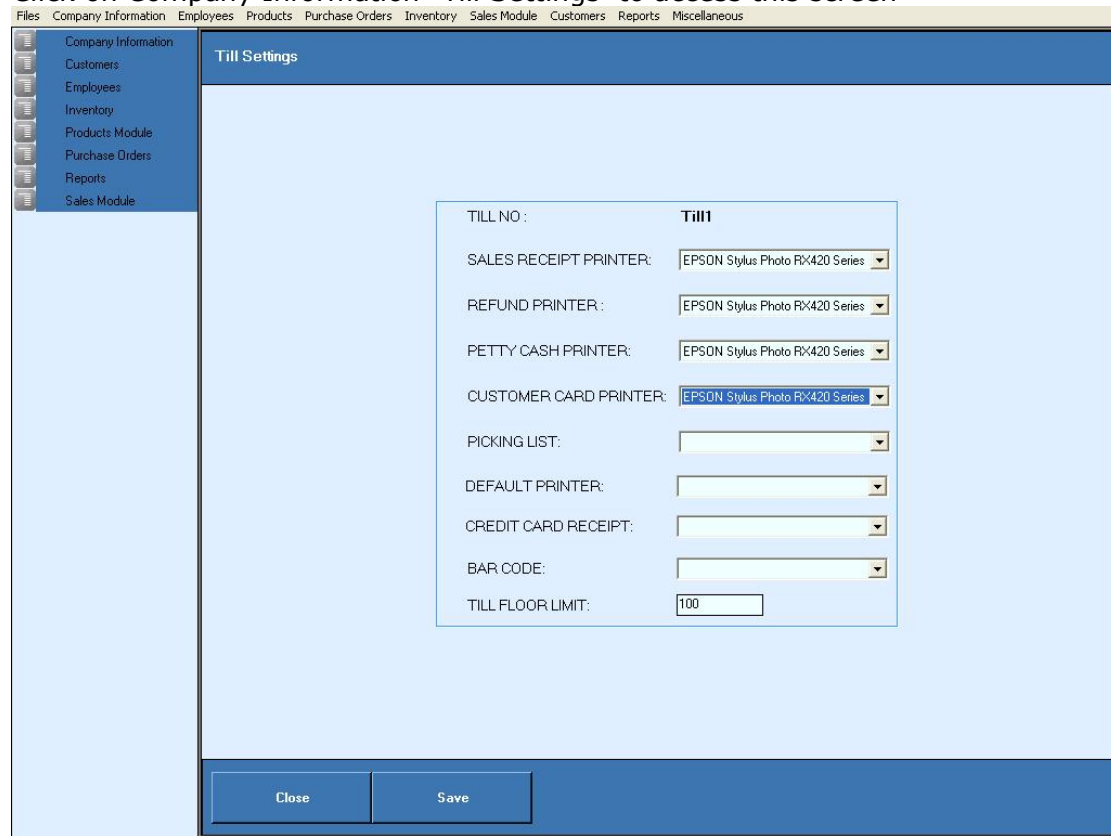
## 2 VAT Percentage

Here different VAT Percentages are defined which are in turn linked to products.

*Note: If you are having multiple branches, please make sure Branch code is unique*

## **Till Settings**

Click on Company Information>Till Settings to access this screen



The screenshot displays the 'Till Settings' window. At the top, a menu bar includes 'Files', 'Company Information', 'Employees', 'Products', 'Purchase Orders', 'Inventory', 'Sales Module', 'Customers', 'Reports', and 'Miscellaneous'. The left sidebar lists 'Company Information', 'Customers', 'Employees', 'Inventory', 'Products Module', 'Purchase Orders', 'Reports', and 'Sales Module'. The main content area is titled 'Till Settings' and contains a form with the following fields:

TILL NO :	Till1
SALES RECEIPT PRINTER:	EPSON Stylus Photo RX420 Series
REFUND PRINTER :	EPSON Stylus Photo RX420 Series
PETTY CASH PRINTER:	EPSON Stylus Photo RX420 Series
CUSTOMER CARD PRINTER:	EPSON Stylus Photo RX420 Series
PICKING LIST:	
DEFAULT PRINTER:	
CREDIT CARD RECEIPT:	
BAR CODE:	
TILL FLOOR LIMIT:	100

At the bottom of the window are 'Close' and 'Save' buttons.

Pic 4

Every Individual Computer is identified by a Till Number; this helps in finding out through which system the Transaction has taken place.

By default all the printers installed are displayed on the drop down. Once set and saved the receipts would be printed to the set printer.

*Note: Please set the Till Settings from the Emperium Till Module*

## **Employees**

Click on Employees>Employee Information to access this screen

To Identify the Transactions, every Employee is identified by unique Swipe Id/User Code and Pass code, this screen gives access to add/modify/delete an Employee.

Files

Company Information

Employees

Products

Purchase Orders

Inventory

Sales Module

Customers

Reports

Miscellaneous

Company Information

Customers

Employees

Inventory

Products Module

Purchase Orders

Reports

Sales Module

Add

Modify

Delete

Commissions

Close

Employees List

Sr.No.	Name	Address	Town	County	Post Code	Phone Number	Mobile Number	User Code
1	Mr. Charlie Issac	123 Hollow Avenue	Sandhurst	Bucks	W12 612			1999
2	Miss. Christiana Lucy	225	Marshall	London	E14 9FW			1000
3	Mr. Danny Kourosh	225 Marshall Road	ff	ff	fff			1998
4	Mrs. Dipa Sudra	225	Marshall	London	E14 9FW			12
5	Mr. dss sdds	dsds	sd	sdds	sdds			22
6	Miss. ff ff	ff	ff	f	f	f	f	3333
7	Mr. Nina Gupta	225 Marshall	London	London	E14 9FW			10001
8	Mrs. Patel . .	.	.	.	.	.	.	0002
9	Miss. Raj . . . .	.	.	.	.	.	.	5678
10	Mr. Samatha Anderson	225 Marshall	London	London	E14 9FW			1111

Pic 5

1 2 3 4

### **1 Add**

To **Add** a new Employee click on Add button.

### **2 Modify**

To **Modify**, select the Employee from the list and click on Modify button.

### **3 Delete**

To **Delete**, select the Employee from the list and click on Delete button

*Note: Employee won't be deleted permanently from the system, if any of the Transactions are recorded against the employee*

### **4 Commissions**

To **define** Commission for employees, click on Employees, Commissions would be explained in detail below.



## Employee Screen

This screen is popped up when Add/Modify is clicked on Employees List screen

The screenshot shows a software window titled "Employee Information". Inside, there is a list of input fields for employee details: Title (a dropdown menu), First Name, Middle Name, Last Name, Address, Town, County, Post Code, Phone Number, Mobile Number, Email, User Code, PassCode, and Swipe ID. Below these fields are two checkboxes: "External Employee" (unchecked) and "Employee Type" (set to "Permanent"). To the right of the "Employee Type" dropdown is a "Salary/Year" field with the value "0". At the bottom of the window, there are three buttons: "Close", "Save", and "Payment Log".

Pic 6

2

Titles for New Employee can be added from the Employees > Name Titles List..

### 1 External Employee

External Employee is to identify people like cleaners, paper rounding boys and other staff who are not part of sales, this helps in finding out attendance of external employees.

### 2 Employee Type

Here this field identifies whether the employee is permanent or on Contract, this information helps in calculating the Salaries based on the Number of Hours worked, which can be traced from the Clock In Module.

## Commissions

This screen helps in defining the Commissions of Employees, this screen can be accessed from Employees>Commissions.

Commissions are of two types Flat Rate/ Commission on sales Range

*Note: Commission is calculated on Sales after Excluding VAT on Sales*

Pic 7

## 1 Commission Type

This helps in identifying whether the commission is flat or is on a range of sale, if flat commission rate is selected, it would calculate commission for every sale after excluding VAT.

If the commission is Commission range, it can be defined by selecting commission range from down which is displayed as shown in Pic 9, here we can define different commission range based on sales as shown in Pic 9.

Sr.No.	Target Amount	Comm (%)
1	100.00	2.00
2	300.00	3.00
3	500.00	5.00
4		

Pic 8

## Access Rights

Click on Employees>Access Rights to access this screen

Every Employee/Staff working should be given privileges to access Menu/Modular screen, once the importance of every module is identified, then the access rights screen can be set.

Select the employee from the drop down box provided and then check the check box for which you want to give access rights and then click save.

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous

Company Information  
Customers  
Employees  
Inventory  
Products Module  
Purchase Orders  
Reports  
Sales Module

**Access Rights**

Select User : 1000-Miss. Christiana Lucy

**Company Info**

- ☐ Select All
- ☐ Company Info
- ☐ Exchange Rate
- ☐ Till Settings

**Employee Information**

- ☐ Select All
- ☐ Access Rights
- ☐ Clock In Adjustment
- ☐ Employee Information
- ☐ Name Titles List

**Products**

- ☐ Select All
- ☒ Brands
- ☒ Categories
- ☒ Colors List
- ☐ Family Grouping
- ☒ Fittings List
- ☒ Multi Products
- ☒ Products
- ☒ Promotions
- ☒ Sizes List
- ☒ Suppliers
- ☒ Unit Of Measure

**Purchase**

- ☐ Select All
- ☐ Invoice Entry
- ☐ Non Inventory Based Invoice Re
- ☐ Purchase Order List
- ☐ Remits/Adjustments

**Inventory**

- ☐ Select All
- ☐ GRN
- ☐ Locations
- ☐ Stock Adjustment
- ☐ Stock Adjustment Reasons List
- ☐ Stock Conversion
- ☐ Stock In
- ☐ Stock Movement
- ☐ Stock Movement Reasons List

**Sales**

- ☐ Select All
- ☒ Add Miscellaneous
- ☒ Cash Drawer
- ☐ Discount
- ☒ Discount Reason Lists
- ☒ End Of Day Balancing
- ☒ End Of Day Denominations
- ☒ Petty Cash
- ☒ Refunds
- ☒ Sales
- ☒ Sales Enquiry

**Customers**

- ☐ Select All
- ☐ Customer List
- ☐ Customer Magazines Delivery
- ☐ Customer Magazines Link
- ☐ Customer Payments
- ☐ Customer Types
- ☐ Loyalty Screen
- ☐ Magazine Types

**Reports**

- ☐ Select All
- ☐ Reporting
- ☐ Reports Customers
- ☐ Reports Employees
- ☐ Reports Inventory
- ☐ Reports Products
- ☐ Reports Sales
- ☐ Reports Summary
- ☐ Reports Suppliers

Close Save

Pic 9

## Name Titles List

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous

Company Information  
Customers  
Employees  
Inventory  
Products Module  
Purchase Orders  
Reports  
Sales Module

**Name Titles List**

Sr.No	Title
1	Mr.
2	Mrs.
3	Sir.
4	Miss.
5	

Close Save Please Suffix the Title with dot (.)

Pic 10

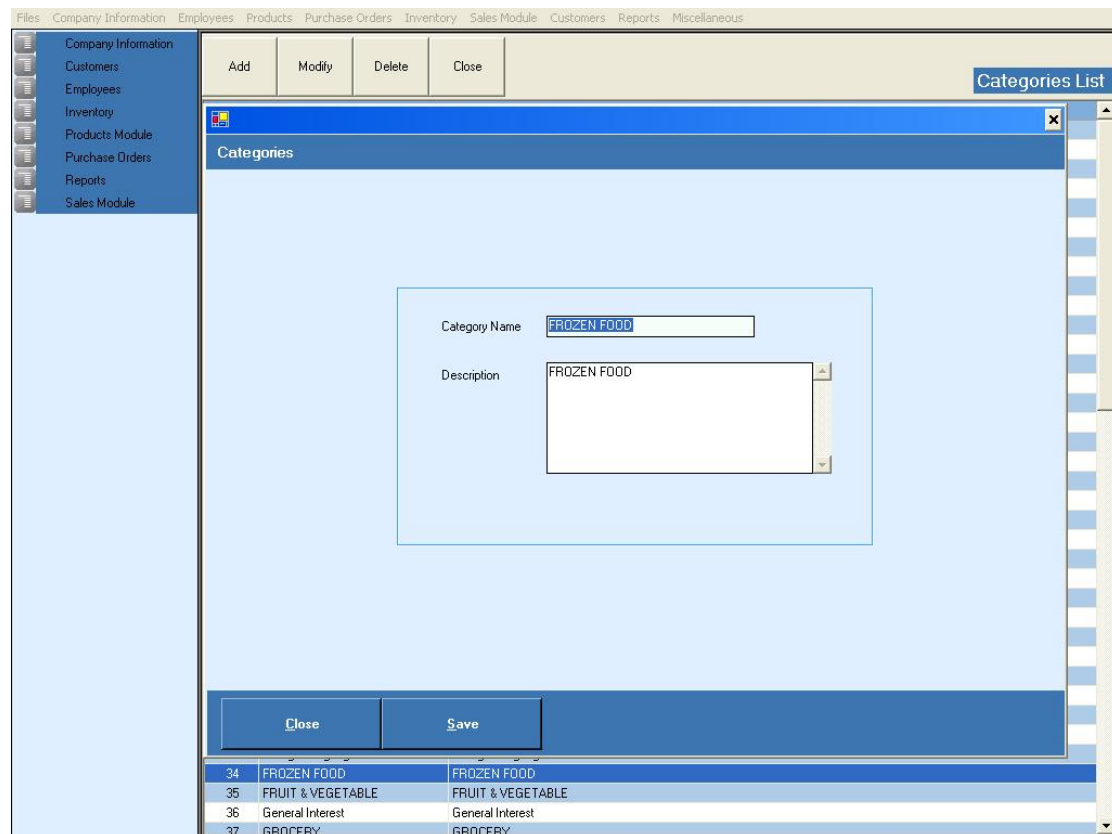
Name Titles are defined to link to employee Titles, this is a Master List.

## **Categories**

Click on Products>Categories to access this screen

Every Product (SKU) is identified under a particular category, Categories are defined to group similar products. Categories grouping help in identifying products more quickly.

Reports are generated to identify how the sales are on every category, which identifies the performance of category and thus indicate to the management to take necessary steps to further improve the performance.



Pic 11

To Add a Category Click on **Add**

Category Name should be unique.

To Modify the Category Click on **Modify** Category

To Delete a category, Click on **Delete**

*Note: Categories can only be deleted provided, they don't have any sub categories, and Brands or Products linked to them. Categories can be added from Products screen directly.*

## **Brands**

Click on Products> Brands to access this screen

Every Product (SKU) is identified under a particular Brand.

Reports are generated to identify how the sales are on every Brand, which identifies the performance of Brand and thus indicate to the management to take necessary steps to further improve the performance.

Eg. Performance sales of Brand this year for Christmas, would give an estimate of how much should be bought for next year.

The screenshot displays the 'Brands' management interface. On the left is a navigation menu with options like Company Information, Customers, Employees, Inventory, Products Module, Purchase Orders, Reports, and Sales Module. The main area features a 'Brands List' table and a modal form for adding a new brand. The table has columns for Sr.No, Name, Description, and Category. The modal form includes a dropdown for Category (set to GROCERY), a text field for Brand Name (filled with ROBIN), and a text area for Description (filled with ROBIN). At the bottom of the modal are 'Close' and 'Save' buttons. The background table shows existing brands: 1265 SAMYANG FOODS (GROCERY) and 1266 SAN HO (BOTTLE).

Pic 12

To Add a Brand Click on **Add**

Under Every Category Brand Name should be unique.

To Modify the Brand Click on **Modify**

To Delete a Brand, Click on **Delete**

*Note: Brands can only be deleted provided, they don't have any Products linked to them.*

*Brands can be added from Products screen directly.*

*Eg. Greeting Cards can be different Brands like Hallmark/Archies etc.*

## **Suppliers**

Click on Products> Suppliers to access this screen

Every Product has to be bought, for this product has to be linked to supplier who would be supplying the products, this screen acts as Master screen for adding all the suppliers who supply the product.

*Note: Non Product Based suppliers like Electricity supplier etc can also be added to identify the outgoings.*

The screenshot displays the 'Suppliers' screen within the EMPIRUM STOCK MANAGEMENT MANUAL. The interface includes a menu bar at the top with options: Files, Company Information, Employees, Products, Purchase Orders, Inventory, Sales Module, Customers, Reports, and Miscellaneous. A sidebar on the left contains icons for Company Information, Customers, Employees, Inventory, Products Module, Purchase Orders, Reports, and Sales Module. The main form area is titled 'Suppliers' and contains various input fields for supplier details. The fields are organized into two columns. The left column includes: Supplier Code (ENOV), Name (E-NOVATIONS (LONDON) LTD), Address Line 1 (ENOVATIONS CENTRE), Address Line 2 (MARSH WALL), Town (DOCKLANDS), County (LONDON), Post Code (E14), Phone Number1 (087070605100), Phone Number2, Fax, Mobile Number, Email, and Contact Person (SUKU/RICHARD). The right column includes: Lead Time, Credit Limit (0.00), Conditions of Purchase, Description, Pop Up Notes (TECHNICAL SUPPORT FOR RETAIL/ECOM/WEB SITE), Currency Type, Bank Name, Sort Code, and Acc Number. At the top of the form, there are buttons for Add, Modify, Delete, and Close. At the bottom, there are buttons for Close and Save. A 'Suppliers List' button is visible on the right side of the form.

Pic 13

To Add a Supplier Click on **Add**

Supplier Code should be Unique.

To Modify the Supplier Click on **Modify**

To Delete a Supplier, Click on **Delete**

Bank Details of supplier are added to help the system to get details automatically while doing payments to supplier.

*Note: Suppliers can be added from Products screen directly*

## **Unit Of Measure**

Click on Products> Unit Of Measure to access this screen

Unit of Measure defines the product pack type, like whether it is Each, Pack of 10, Pack of 6, Most of the Time it would be Each.

The screenshot displays the 'Unit Of Measure' screen within the EMPIRIUM STOCK MANAGEMENT application. The interface features a top menu bar with options: Files, Company Information, Employees, Products, Purchase Orders, Inventory, Sales Module, Customers, Reports, and Miscellaneous. A left-hand sidebar contains a tree view with the following items: Company Information, Customers, Employees, Inventory, Products Module (which is currently selected), Purchase Orders, Reports, and Sales Module. The main window is titled 'Unit Of Measure List' and contains a sub-window titled 'Unit Of Measure'. This sub-window has a header bar with 'Add', 'Modify', 'Delete', and 'Close' buttons. The central area of the sub-window contains a form with two fields: 'Unit Name' (with the text 'Pack of 10' entered) and 'Description' (with an empty text area). At the bottom of the sub-window are 'Close' and 'Save' buttons. The background of the main window shows a list of units, though the details are not clearly visible.

Pic 14

To Add a Unit Click on **Add**

Unit Name should be Unique.

To Modify the Unit Click on **Modify**

To Delete a Unit, Click on **Delete**

*Note: Unit of measure can be added from Products screen directly*

## Products

Click on Products > Products to access this screen

This is core of Emperium EPOS System, every Transaction recorded against a product starts from here.

Files

Company Information

Employees

Products

Purchase Orders

Inventory

Sales Module

Customers

Reports

Miscellaneous

Company Information

Customers

Employees

Inventory

Products Module

Purchase Orders

Reports

Sales Module

Add	Modify	Delete	Show All	Search	Close	Products List			
Sr.No.	Product Code	Name	Description	Vat	Max. Level	Min. Level	Unit Of Sale	Main Category	
17	9771479150	220 TRIATHLON	220 TRIATHLON	0	10	1	Each	Sport	
18	9771473252	25 BEAUTIFUL GAR	25 BEAUTIFUL GARDE	0	10	1	Each	Home Interest	
19	9771369529	25 BEAUTIFUL HOI	25 BEAUTIFUL HOMES	0	10	1	Each	Women's Interests	
20	9771467912	25 BEAUTIFUL KIT	25 BEAUTIFUL KITCHEN	0	10	1	Each	Home Interest	
21	978085116977	301 PUZZLE SPEC	301 PUZZLE SPEC	0	10	1	Each	Specials	
22	9771470438	3D Flowers	3D Flowers	17.5	3	1	Each	Children's Magazines	
23	9771475618	4 X 4	4 X 4	0	10	1	Each	Motoring & Motorcycling	
24	9771466300	40 PLUS THEMES	40 PLUS THEMES	0	10	1	Each	Adult	
25	9770963765	40 PLUS	40 PLUS	0	10	1	Each	Adult	
26	9771529525	40 SOMETHING	40 SOMETHING	0	10	1	Each	Adult	
27	9771475541	40UP	40UP	0	10	1	Each	Adult	
28	9771357580	4X4 MART	4X4 MART	0	10	1	Each	Motoring & Motorcycling	
29	9771473404	5 TO 7 EDUCATOR	5 TO 7 EDUCATOR	0	10	1	Each	Trade & Professional	
30	9771357384	50 OVER	50 OVER	0	10	1	Each	Adult	
31	9771476708	50 UP	50 UP	0	10	1	Each	Adult	
32	9771741853	52W	52W	0	10	1	Each	Buying & Selling	
33	9771479219	60 UP	60 UP	0	10	1	Each	Adult	
34	9770959878	911 PORSCHE W/D	911 PORSCHE WORLD	0	10	1	Each	Motoring & Motorcycling	
35	9771475190	A CENTURY OF CA	A CENTURY OF CARS	17.5	10	1	Each	Partworks	
36	9770269469	A I ARTIST ILLUSTRAT	A I ARTIST ILLUSTRAT	0	10	1	Each	Leisure Interests	
37	9771743069	A PLACE IN THE SI	A PLACE IN THE SUN	0	10	1	Each	Buying & Selling	
38	9770962229	ABERDEEN EVEN	ABERDEEN EVEN EX-C	0	10	1	Each	Newspapers	
39	9770957529	ABERDEEN LEOPARD	ABERDEEN LEOPARD	0	10	1	Each	News & Current Affairs	
40	9770967284	ABERGAVENNY CH	ABERGAVENNY CHRO	0	10	1	Each	Newspapers	
41	9771617516	ABERGAVENNY VI	ABERGAVENNY VISIT	0	10	1	Each	Newspapers	
42	9771477122	ABILITY NEEDS M	ABILITY NEEDS MAGA	0	10	1	Each	General Interest	
43	528533	GUINOT	Absolue Minceur - Inten	17.5	10	1	Each	BODY	
44	456252	MINCEUR TONICIT	Absolue Minceur - Inten	17.5	10	1	Each	Salon products	
45	9771358886	ABSOLUTE HORSE	ABSOLUTE HORSE	0	10	1	Each	Leisure Interests	
46	9771477671	ABTA TRAVELSPIRIT	ABTA TRAVELSPIRIT	0	10	1	Each	Leisure Interests	
47	9770963755	ACCRINGTON OBS	ACCRINGTON OBS FRI	0	10	1	Each	Newspapers	
48	9771363467	ACE	ACE	0	10	1	Each	Sport	
49	9771743157	ACTION GTX	ACTION GTX	0	10	1	Each	Children's Magazines	
50	9771479793	ACTION HERO	ACTION HERO	0	10	1	Each	Children's Magazines	
51	9771364075	ACTION MAN	ACTION MAN	0	10	1	Each	Teenage Magazines	
52	454761	SOIN AROMATIC	Activateur - Starter (Les	17.5	10	1	Each	Salon products	
53	9771744534	ACTIVITY FIIN	ACTIVITY FIIN	0	10	1	Each	Teenage Magazines	

Pic 15

The Products list loads up 100 products by default,

To Add a Product Click on **Add**, Product in detail would be explained below.

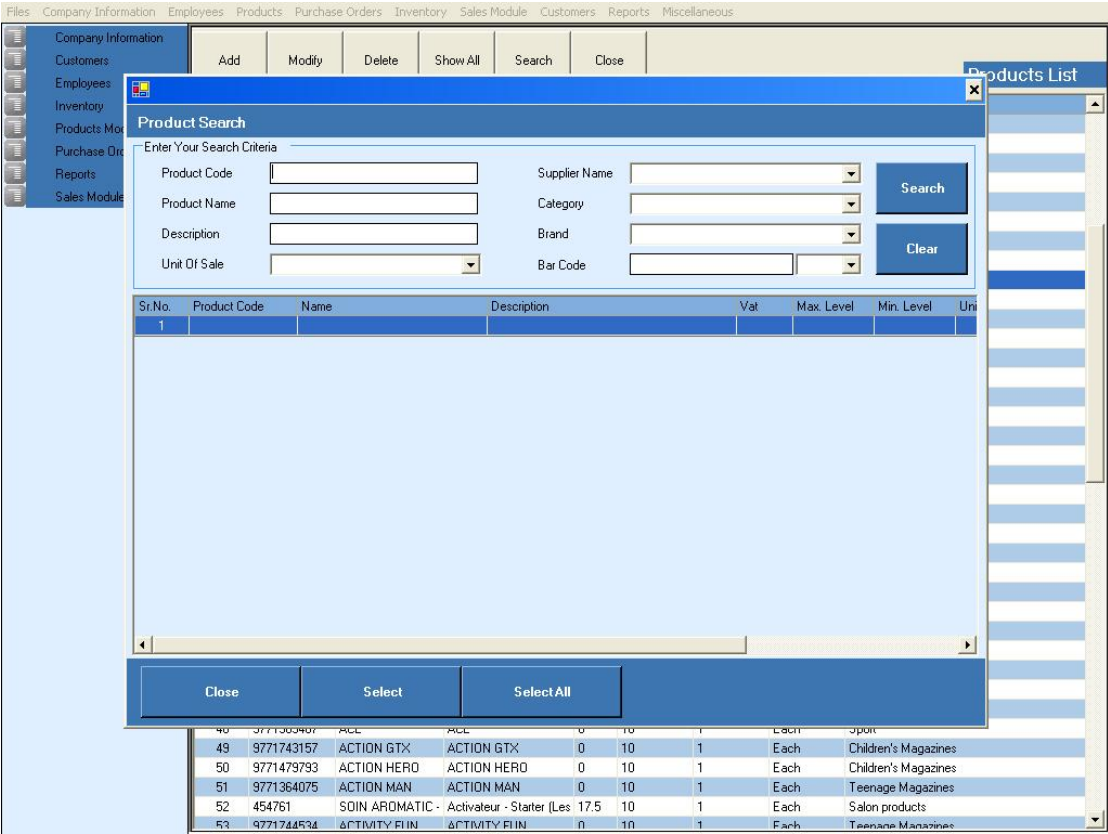
To Modify the Unit Click on **Modify**

To Delete a Unit, Click on **Delete**

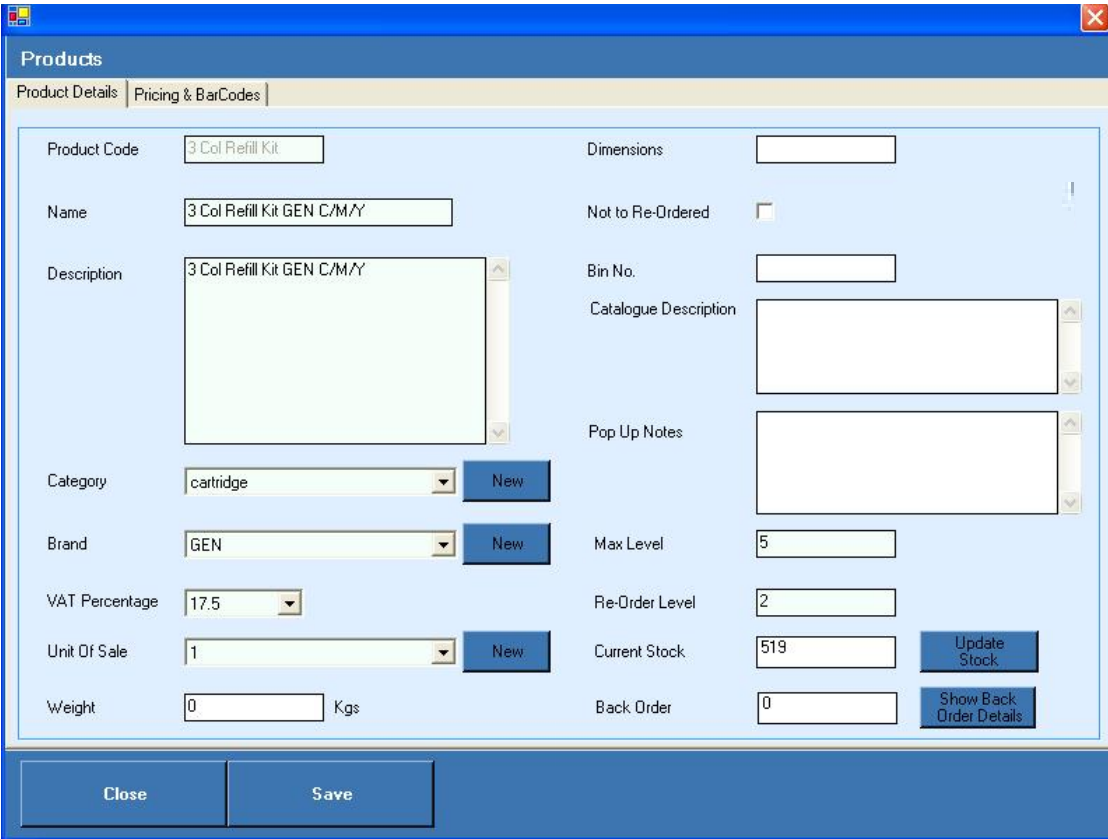
To see all Products at a time, Click on Show All.

To search a particular product, Click on Search and you are provided with different options in search criteria, which is displayed below.





Pic 16



Pic 18

1 Product Code

18

Every Product is defined by Unique Product code, which is Central Product Code, once created, this cannot be edited, and all the Product Transactions are recorded against the Product Code.  
This is a mandatory field.

## **2 Product Name**

This is short description of product. This is a mandatory field.

## **3 Product Description**

Product Description is one of the integral part of the system, every product is defined with unique product description, by which it is identified. Product description is displayed in every Inventory Transaction of the system.

All the reports related to Inventory carry the Product Description.

This is a mandatory field.

*Note: Product Description is printed on the Receipt*

## **4 Category**

Every Product falls under a Category, the category is linked to product by selecting it from the Dropdown

This is a mandatory field.

Category helps in grouping similar products together. If a new category needs to be added, Click New button which is adjacent to the Category Drop down

## **5 Brand**

Every Product falls under a Brand, the Brand is linked to product by selecting it from the Drop down

This is a mandatory field.

If a new Brand needs to be added, Click New button which is adjacent to the Brand Drop down

## **6 Vat Percentage**

Every Product defined must be linked to a VAT Percentage, as this helps in giving VAT Summary based on your sales.

This is a mandatory field.

## **7 Unit Of Sale**

Every Product falls should be linked to its packing size.

This is a mandatory field.

If a new Unit Of Sale needs to be added, Click New button which is adjacent to the Unit Of Sale Drop down.

## **8 Weight**

This helps in finding out the delivery weight of products, if delivery module is linked, this helps in finding out the weight of whole sales order

## **9 Dimensions**

Dimensions of the product are defined here

## **11 Not to be Reordered**

If the product reordering has to be stopped then check this option.

*Note: Once you check this option, Product won't be reflected in purchase orders*

## **12 Bin No**

Enter location number for this product.

## **13 Catalogue Description**

If you need to enter location detail then you enter here.

## **14 Pop Up Notes**

Pop up notes is sought of reminder message linked to product, whenever the product is accessed in different modules, the pop up message is reflected.

## **15 Max Level**

Max Level is the maximum stock level, which has to be maintained in the store at any point of time. This can be estimated either on the season sale/shelf space/Previous sales History.

## **16 Min/ Reorder Level**

Reorder Level is the minimum stock level, for which the system pops up in reorder reports if the product is equal or falls below the reorder level.

## **19 Update Stock**

Once product is saved, the physical quantity of the stock can be updated from here.

## **20 Back Order**

Once purchase orders are raised against the product, the product back order is recorded under Back Order until the stock is received, to check the existing back orders against the product click View Orders.

**Pricing and Bar Codes Tab**

21                      22                      23                      24                      25                      26                      27                      28                      29

**Products**

Product Details: Pricing & BarCodes

Supplier Codes:

Sr.No.	Bar Code	Supp. Name	Supp. Code	Description	Purchase Price (i VAT (%)	Unit Of Purchase	Equivalent UOS	Cost/Unit	Number of Item
1	69253254302				0.000			0.00	1
2									

Generate Bar Code    New Supplier

Select Small Img (120x90)    Clear Small Img    Select Large Img (180x150)    Clear Large Img

Cost Price Per Unit    0.860

Product Pricing:

Sr.No.	Quantity	Price (Exc.VAT)	Margin (%)	Price (Inc.VAT)	Margin (%)
1	1	1.290	33.33	0.000	0.00
2					

Close    Save

Pic 19

**21 Barcode**

Product has to be linked to barcode, Bar code can be linked to a product here. Barcode has to be unique for product. Multiple Barcodes can be linked to different products.

If you want to put supplier reference code, you can put it in the Barcode field and link it to supplier, the barcode can still be added to next line.

*Note: For faster and accurate data entry put the cursor focus on the Barcode and scan the Product using scanner.*

**22 Supplier Name**

The product can be linked to supplier who supplies the product, the link can be done from the selected drop down.

**23 Supplier Code**

The supplier code is popped up in the field automatically when the supplier name is selected.

**24 Description**

Description is the product description, how the supplier recognises the product, most of the times, it would be Product description.

## **25 VAT**

This is VAT Percentage of the product, how much the supplier Product VAT is.

## **26 Unit Of Purchase**

Unit of Purchase is the supplier packing size, for e.g., if a supplier sells in pack of 10 and if it is sold in each/single, Unit Of Purchase is Pack of 10 and Unit of sale is each/single.

## **27 Equivalent UOS**

Equivalent UOS (Unit of Sale) is one of the important fields, when product is linked to supplier for reordering products, Equivalent UOS has to be defined. This helps in updating stock when you receive stock from supplier.

For e.g. when a supplier Pack size is Pack Of 10 and you sell it in each/single, the Equivalent UOS would be 10.

So when you buy one unit from supplier, the physical stock level increases by 10.

## **28 Cost/Unit price**

This is the cost price per unit for the product, this is generally calculated based on the average price of the product or from your supplier invoice.

## **29 Number of Item**

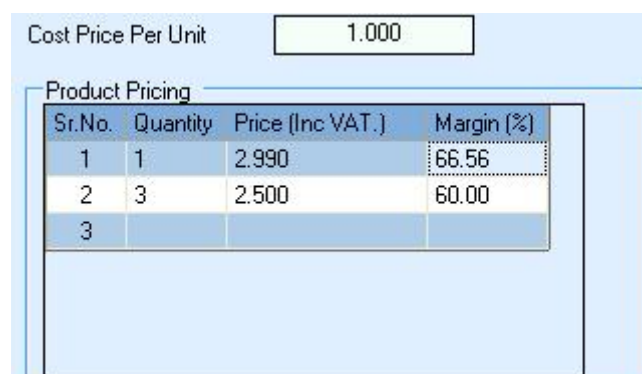
Need to enter how many item into this particular bar code.

## **30 Cost price**

Enter product cost price. Depends on cost price margin generated automatically.

## **31 Quantity**

This is the important part of Products selling price, here the quantity break down can be defined, and the system is flexible of setting selling multiple selling prices based upon the quantity.



Sr.No.	Quantity	Price (Inc VAT.)	Margin (%)
1	1	2.990	66.56
2	3	2.500	60.00
3			

Pic 20

For e.g. 1 @ 3.95  
3 @ 3.50

*Note: please make sure you are setting the price on unit price not package if you want to set price for quantities greater than 1.*

## **32 Price (Ex VAT)**

This is the selling price of the product excluding VAT, when selling price is entered the margin is automatically calculated.

### **33 Margin**

This is the Profit Margin of the product, when margin is entered the selling price is automatically calculated.

### **34 Price (Inc VAT)**

This is the selling price of the product, when selling price is entered the margin is automatically calculated.

### **35 Margin**

This is the Profit Margin of the product, when margin is entered the selling price is automatically calculated.

### **36 Generate Barcode**

If a product doesn't have any barcode for a product, click on Generate Bar Code, which generates a unique number.

### **37 New Supplier**

If a New supplier has to be added, just click on New supplier, which opens up the supplier screen for addition.

### **38 Save**

Save all details for product.

### **Default Miscellaneous Descriptions**

When a product is not recognised by the system and if it is sold under Miscellaneous Item, to avoid the delay in sale, the system is having flexibility of defining 10 miscellaneous descriptions in the system.

Sr.No	Reason
1	Tickets
2	Travel Card
3	Lottery
4	Hardware
5	Kitchen
6	Electric
7	Groceries
8	Books
9	Cassettes
10	Pens
11	

Pic 21

When you click miscellaneous button on sales screen, this descriptions is reflected automatically on the screen as below.

The screenshot displays the 'Add Miscellaneous Item' window. At the top, there's a header bar with 'Till2', 'Mr. Administrator Administrator', and the date/time '18/06/2006 17:05:05'. Below this is a navigation bar with buttons: 'Qty 1', 'Code', 'Search', 'Misc', 'Sales Enquiry', 'Refunds/Returns', 'Petty Cash', 'Open Cash Drawer', and 'Close'. The main area is titled 'Add Miscellaneous Item' and contains a 'Description' field, a 'Price' field, and a numeric keypad (0-9, ., 00, CLEAR, BKP). To the left of the main area are buttons for 'Tickets', 'Travel Card', 'Lottery', 'Hardware', 'Kitchen', 'Electric', 'Groceries', 'Books', 'Cassettes', and 'Pens'. On the far left, there's a 'Customer Details' section with fields for Name, Address, Town, Post Code, Credit Limit, and Credit Available. At the bottom, there's a bar with buttons: 'Activate Discount', 'Close', 'Done', 'Log Out', 'New Sales', 'Customer', 'Print Last Receipt', and a red 'Payment' button.

Pic 22

## **Promotions**

To access this screen Click on Products>Promotions

The Application handles 3 different types of promotions, you can set promotions with Date Range.

Discount on Spent Amount  
Free Products Promotion  
Discount on Products.

Click on Button arrow to get access to every promotion.

The screenshot shows the 'Promotions List' window. At the top, there's a menu bar with 'Files', 'Company Information', 'Employees', 'Products', 'Purchase Orders', 'Inventory', 'Sales Module', 'Customers', 'Reports', and 'Miscellaneous'. Below this is a sidebar with a tree view showing the application structure. The main area is titled 'Promotions List' and contains a table with columns: 'From Date', 'To Date', 'Promotion Type', and 'Description'. The table is currently empty. At the bottom, there's a bar with buttons: 'Add', 'Modify', 'Delete', 'Close', and a 'Promotions List' button.

Pic 23

### Discount on Spent Amount

This promotion gives discount in percentage at spent amount.

**Discount on Total Amount Spent**

Promotion Name: Spent Amount

Description:

Date Range: 18/06/2006 to 18/07/2006

Sr.No.	Spent Amount (£)	Discount Percentage (%)
1	100	2
2	200	3
3	500	4
4		

Buttons: Close, Save

Pic 24

For above e.g. if the amount spent is less than 100, then discount is 0 percentage

If the amount spent is equal or greater than 100 and less than 200, then discount is 2 percentage

If the amount spent is equal or greater than 200 and less than 500, then discount is 3 percentage

If the amount spent is equal or greater than 500 then discount is 4 percentage

### Free Products Promotion

This promotion gives discount on products, for e.g. If you buy 2 of A Product you get 50 % discount on B Product, or if you buy 2 different products you get 3 product free.

**Promotion For Free Products**

Promotion Name: Free products Pmion

Description:

Date Range: 18/06/2006 to 18/07/2006

Sr.No.	Buying Qty	Promotion Qty	Promotion Disc %	Buying Products List	Promotion Products List
1	1	1	100	2 - Gel Blancheur - Whitening Gel Newlightube	9770962369 - 100 WORDSEARCH
2				2 - Lotion Hydra Fraicheur T.P. - Refreshing Tor	

Buttons: Close, Save

Pic 25



Just double click on the grid to pick a product from product search, enter the Buying qty how much you want to set and enter the promotion Qty how many you want to give discount on and Promotion Disc % is the discount percentage on Promotion product.

### Discount on Products

This promotion gives discount on products, this is price reduction on products.

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous

Company Information Customers Employees Inventory Products Module Purchase Orders Reports Sales Module

Add Modify Delete Close Promotions List

**Products Discount Promotion**

Promotion Name: Discount On Products

Description: Advanced Hydrating Complex Gel30ml

Date Range: 18/06/2006 to 18/07/2006

Sr.No.	Product Code	Product Name	Description	Vatable	Unit Of Sale	Main Category
1	11002	MD FORMULATION	Advanced Hydrating Complex Gel30ml	17.50	Each	FACE
2						

Sr.No.	Quantity	Price (£)	Promotional Price (£)	Disc (%)	Disc (£)
1	1	34.50	30.00	13.04	4.50

Close Save

Pic 26

Just double click on the grid to pick a product from product search, at the bottom grid, enter the Promotional price for the product.

*Note: Every promotion Sales can be tracked from Reports>Sales>Sales Discount Summary*

### Unit Of Measure

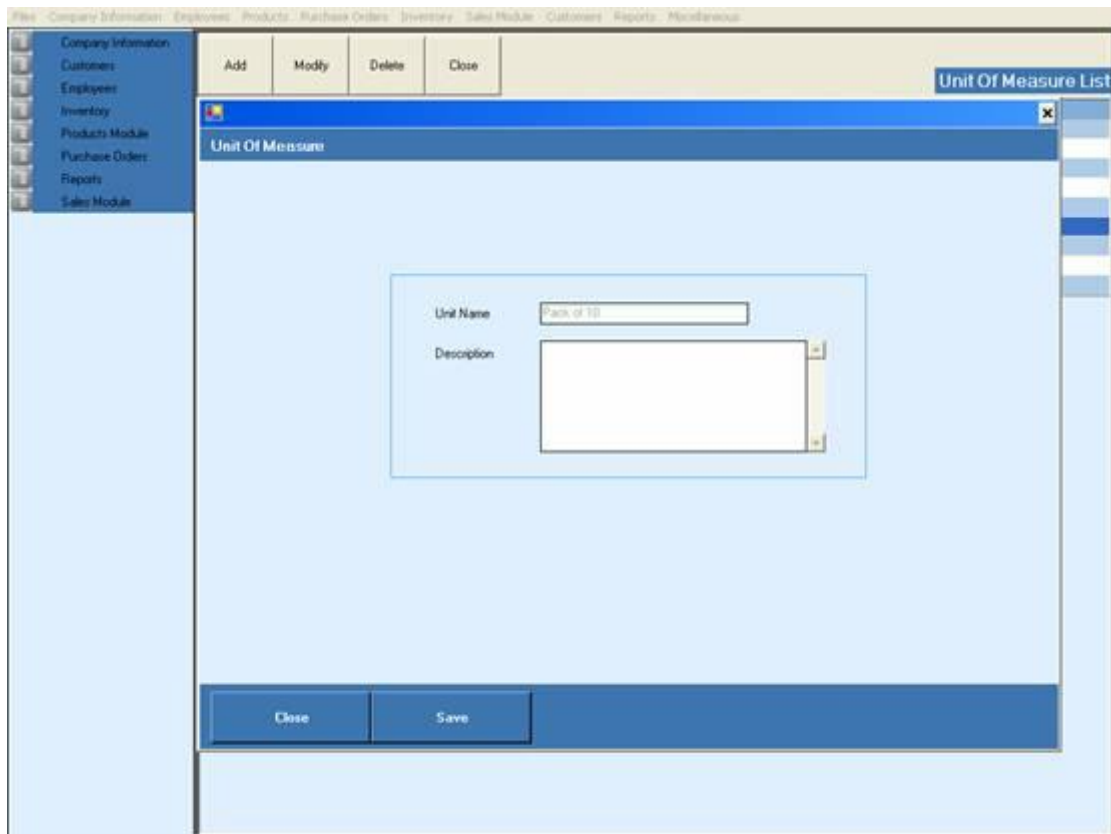
Click on Products> Unit Of Measure to access this screen

Unit of Measure defines the product pack type, like whether it is Each, Pack of 10, Pack of 6, Most of the Time it would be Each.



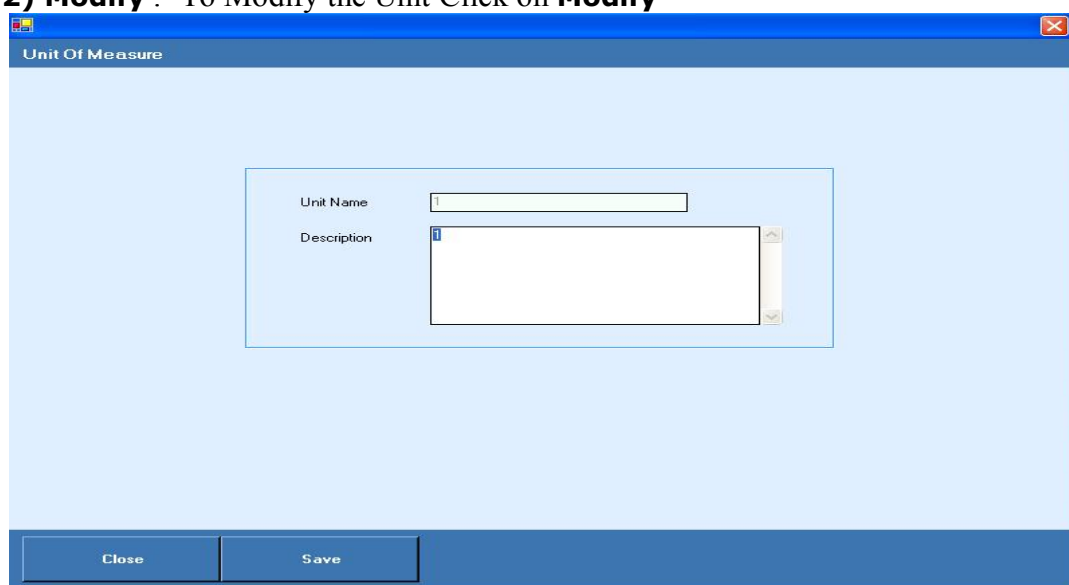
Pic 27

**1) Add :-** To Add a Unit Click on **Add** Unit Name should be Unique.



Pic 28

**2) Modify :-** To Modify the Unit Click on **Modify**



Pic 29

**3) Delete :-** To Delete a Unit, Click on **Delete**

**Note:-**Unit of measure can be added from Products screen directly

**Note :-** Inserted Unit of measure Comes in drop down box called unit of sale displayed in below Picture 1 and Picture 2.

**Picture 1**

The screenshot shows a software window titled "Products" with a blue header bar. Below the header is a tabbed interface with "Product Details" and "Pricing & BarCodes". The "Product Details" tab is selected. The form is divided into two columns. The left column contains fields for Product Code, Name, Description (a large text area), Category (a dropdown with a "New" button), Sub Category (a dropdown with a "New" button), Brand (a dropdown with a "New" button), VAT Percentage (a dropdown showing 17.5), Unit Of Sale (a dropdown showing "Each" with a "New" button), and Weight (a text field followed by "Kgs"). The right column contains checkboxes for Hot Product, Not to Re-Ordered, and Non Stockable Item; text fields for Dimensions, Catalogue Page No., and Catalogue Description (a large text area); a text area for Pop Up Notes; and text fields for Max Level (5), Re-Order Level (1), Current Stock, and Back Order. There are buttons for "Update Stock", "Product History", and "View Orders" next to the Current Stock and Back Order fields. At the bottom of the window are "Close" and "Save" buttons. An arrow points from the "Unit Of Sale" dropdown to the text "Unit of measure comes here" below the window.

**Pic 30**

Unit of measure comes here

**Picture 2**

Unit of measure comes here

Products

Product Details Pricing & BarCodes

Supplier Codes

Name	Supp. Code	Description	Purchase Price	VAT (%)	Lead Time	Unit Of Purchase	Equivalent UOS	Not Available
						1		
						Each		
						Kgs		
						N/A		
						pack		
						Pack of 10		
						Pack of 12		
						pack of 3		

Generate Bar Code New Supplier

Cost Price Per Unit 0.000

Multiple Products

Sr.No	Code	Description	%	Unit Of Sale
1				

Product Pricing

Sr.No	Quantity	Price (Inc VAT.)	Margin (%)
1	1	0.000	
2			

Close Save

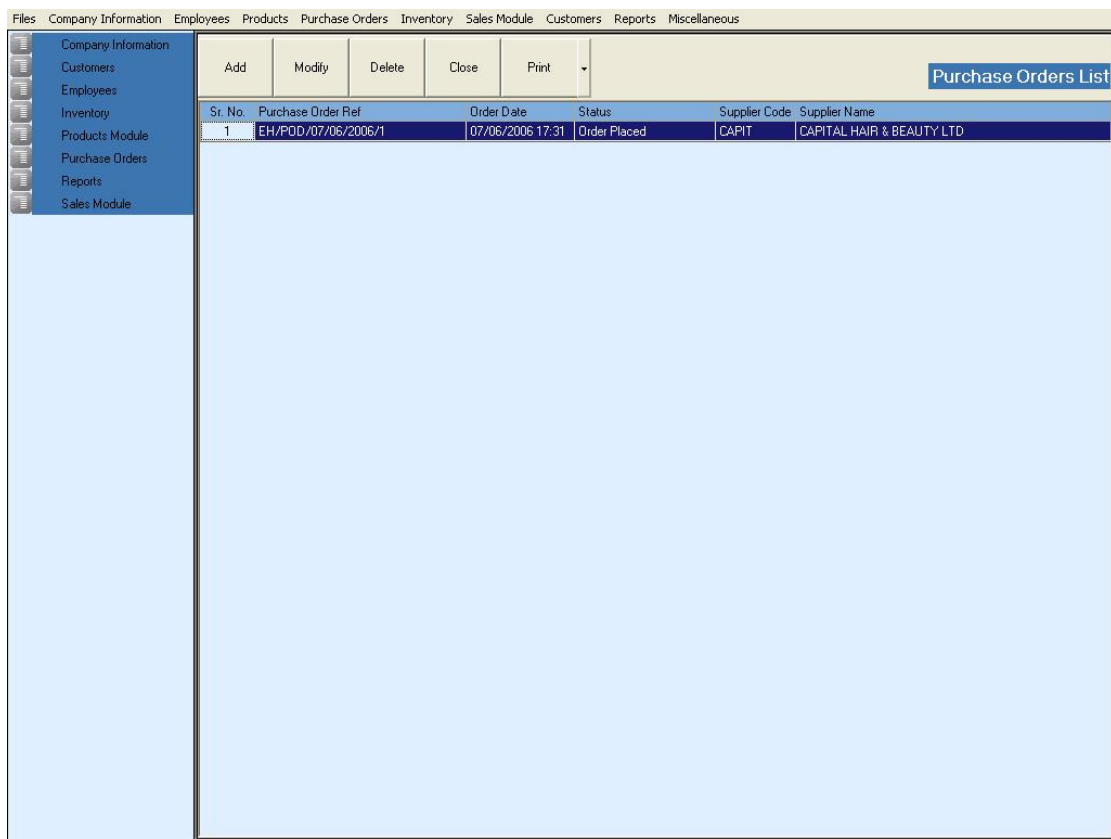
Pic 31

## **Purchase Orders**

To access this screen Click on Purchase Orders> Purchase Orders List

Purchase orders is raising the orders for product from the supplier, this is core part of business as it helps in deciding how much you need to stock up based on various parameters like Lead Time, sales and best supplier for that product.

Purchase orders generally would be in one of status,  
When you raise the Order, it is in Order Placed Status  
If you receive partial stock from the Placed Order, it is in Partial Order Received status  
If you receive full stock from the Placed Order, it is in Full Order Received status



Pic 32

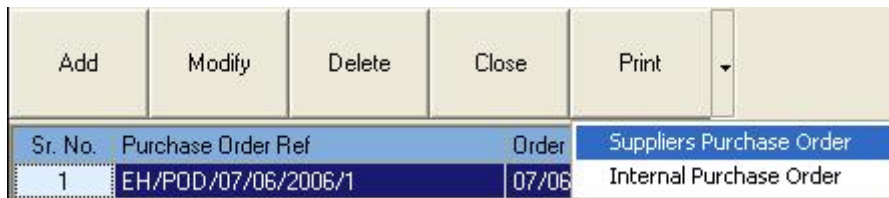
Click on Add to Add a New Purchase Order (In detail would be explained below)

Click on Modify to Edit Purchase Order

*Note: You cannot edit a purchase order, once the whole stock is received from the supplier*

To delete a purchase order click On Delete.

*Note: You cannot delete a purchase order only if the status is order placed status.*



Pic 33

Purchase order Printing has two reports, one is Internal Purchase Order, which generally carries the prices of the products.

Second one is Supplier Purchase order, which has the supplier's details along with the product details.

Adding / Modifying Purchase Order.

Supplier Code:  
AANDA2-AANDA2 Ltd  
Select

Notes  
Please deliver between 12:00 to 16:00.

Expected Delivery Date  
25/06/2006

Sr. No.	Product Code	Product Description	Supp Prod. Code	UOP	Cost Price/UOP	Qty in UOP	Line Price	VAT	Line Price INC VAT	Qty in UOS	Qty Received	Purchase Price	Original Cost
1	4566	Chicken Masala 100		pack of 3	5.000	5	25.00	17.50	29.38	15	0	1.667	1.700
2													

Product Summary

	Last Order Quantity	Last Cost Price	Last Purchased	Avg Sales Week 1	
AANDA2-AANDA2 Ltd	0.00	0.00		0	Order Value (Exc VAT)
	0.00	0.00		0	VAT Value
				1	Total Order Value
				0	
				1	

Current Stock

0

View Stock

Back Order

0

View Orders

Close

Save

Add New Product

Update the Prices

Select Product

Pic 34

1 Supplier

Based on the Reorders list report for a supplier which is in Reports> Inventory > Reorder Products List Supplier Wise.

Supplier can be picked from the Supplier drop down, once the Supplier code is selected the Products which are to be reordered are reflected automatically in grid, these would be reflected based upon the min and max levels you set in the Product definition. Click here to go to [Max Level](#)

2 Select

If you have too many suppliers, you can pick up the supplier by clicking select.

3 Notes

This are the comments written to supplier when raising the Purchase order, this would be reflected on the purchase order copies when sent to supplier.

4 Expected Delivery Date

This is the expected delivery date for the products to be received from the supplier, these helps in tracking the products back order when they are expected.

## **5 Product Code**

This is product code of the product, which is defined in the product definition.

## **6 Product Description**

This is description of the product, which is defined in the product definition, these would be reflected in the purchase orders and is popped up automatically once the product is selected.

## **7 Supp. Product Code**

This is product reference of the supplier, it's not mandatory but if you add the reference, while linking the product to the supplier. Click here how to set the [product reference](#) of the supplier.

## **8 UOP (Unit Of Purchase)**

This is the supplier Pack size, how you buy from the supplier, whether the pack size is pack of 10, pack of 20 or box with 100 items etc.

This gets printed on supplier copy of Invoice, just to make sure you get right quantity.

## **9 Cost Price UOP**

This is the supplier cost price, if you set the purchase price in Product definition, the Cost Price per UOP would be reflected automatically, if not you can override with the new Cost Price, once set here would reflect on next purchase order automatically.

## **10 Qty in UOP**

This is the quantity you are buying in supplier units, this can be based on your Qty in UOS.

For e.g. you need 15 units in Unit Of Sale and supplier supplies in pack of 3, the Quantity in UOP would be 5 and Qty in UOS would be 15.

*Note: Please make sure you are checking UOS while setting the UOP as UOS.*

## **11 Line Price**

Line Price is Total of Quantity \* Cost Price Per UOP, this is calculated automatically once both fields are entered.

## **12 VAT**

This is the VAT percentage on the product, once set would reflect on next purchase order against the product.

## **13 Line Price Inc VAT**

This is VAT Value, which is calculated on Line Price plus the Line Price.

Line Price Inc VAT=Line Price + (Vat Percentage/100) \* Line Price

## **14 Qty in UOS**



This is the Qty in Unit of sale, basically your units, the stock levels would be updated by this quantity when you receive stock.

For above e.g. when supplier supplies 5 pack of 3, the stock gets automatically increased by 15 as each pack is having 3 individual units in it.

#### **15 Qty Received**

This is the qty received against the line, if you are trying to edit the order after receiving the order, you can see the qty received.

#### **16 Purchase Price**

This gives an estimate of how much you are buying for every single unit, once you put the Line Price and Qty in UOS. Purchase price is Line Price/Qty in UOS.

#### **17 Original cost**

This gives current cost price per unit set in product definition, this is given so that, if the purchase price is varying from cost price per unit, you can update the cost price by clicking update the prices against the selected line.

#### **18 Selected Supplier**

This particular information is about the previous purchase details from the selected supplier, this helps in negotiating the price, in case if there is any variance.

#### **19 Last purchased From**

This gives information about the supplier where the product is last bought, It can be the same selected supplier.

#### **20 Current Stock**

This gives information about current physical stock.

#### **21 Back Order**

This gives information about back orders on the selected line, to view back orders in detail click in view orders.

#### **22 Average sales for Last 4 weeks.**

This gives information about average sales for Last 4 weeks, this helps in estimating how many has to be bought.

#### **23 Add New Product**

If the new Product is to be added, click on Add New Product.

#### **24 Update the Prices**

If you want to prices when there is new price, click on Update the Price.

#### **25 Select Product**

If you want to add a new product which is not in reorder list items, you can click select product, which gives list of products selected by the supplier and click on select to select the product.

## **Invoice Entry**

To access this screen Click on Purchase Orders> invoice Entry

When you raise purchase order to the supplier, once you receive the stock, the next step would be getting the Invoice from the supplier, You can also enter Invoices which are Non Inventory based something like overheads over here.

The reason for entering this information is you can track the out goings for the business and also claim VAT on the Purchases.

Sr. No.	Supp Prod. Code	Product Description	Internal Product Code	Qty in UOP	Cost Price	Line Price	VAT	Line Price INC VAT
1	97709623891	100 WORDSEARCH	9770962389	5.00	5.00	25.00	17.50	29.38

Goods Total (Exc VAT) 25.00  
Delivery Charges  
Delivery VAT (%)  
VAT Value 4.38  
Total Order Value 29.38

Close Save Select Items

Pic 35

### **1 Order Type**

This gives the Invoice entry type, whether it is an Inventory based or Non Inventory based Purchase order.

### **2 Invoice / Credit**

This specifies the whether the data entered is Invoice / Credit.

### **3 Supplier Inv Reference**

This is the place where you can enter the supplier Invoice number for future reference

#### **4 Non Inventory Based Reason**

Here the non-inventory based reason is selected, if order Type is Non Inventory based. Once you select the Non Inventory based reason, which are basically your overheads, the invoices would be reflected in Profit/Loss statement.

#### **5 Supplier**

When Invoice entry is done, the supplier has to be specified where the Invoice came for, the supplier is selected here. Click select to pick the order

#### **6 Internal Purchase Reference**

If it is an Inventory based Invoice, you can pick up the purchase order here against which the Invoice entry is done. Click select to pick the order

#### **7 Invoice Date**

This is the date when the invoice is received from the supplier this helps in finding out how many days the invoice is due to be paid.

#### **8 Notes**

This is just a note, which can be entered while entering the Invoice.

#### **10 Supplier Product Code**

This code is automatically popped up, if you pick up the Inventory based purchase order, if not you can enter product code for Non Inventory based Invoice.

#### **11 Product Description**

This description is automatically popped up, if you pick up the Inventory based purchase order, if not you can enter description for Non Inventory based Invoice.

#### **12 Internal Product Code**

This is the product code from product definition, which would be popped up automatically, if you pick Inventory based purchase order.

#### **13 Qty in UOP**

This is number of units you bought from the supplier against the product.

#### **14 Cost Price**

This is the cost price of the product excluding VAT, this is popped up automatically, if you pick up Inventory based Purchase order, if not just enter the value, which you received from the supplier for e.g. Electricity bill value etc.

**15 Line Price**

This is Qty in UOP \* Cost price value.

**16 VAT**

This VAT value is automatically popped up, if you pick up the Inventory based purchase order, if not you can enter VAT for Non Inventory based Invoice.

**17 Delivery Charges**

Here deliver charges can be entered, if supplier is charging any Delivery charges.

**18 VAT on Delivery Charges**

This is VAT percentage, which would be applied on delivery charges.

**Remits / Adjustments**

To access this screen Click on Purchase Orders> Remits / Adjustments

Sr.No	Supplier Invoice Ref	Invoiced Date	Type	Goods Total	Delivery Charges	VAT	Total Inc. VAT	Paid	Balance	Pay	Val to Alloc.
1	1234	20/06/2006	Invoice	25.00	0.00	4.38	29.38	0.00	29.38	<input checked="" type="checkbox"/>	20.00

Totals: 25.00 0 4.38 29.38 0 29.38

Payment Details:  
Payment Type:   
Bank:   
Payment Ref:   
Sort Code:  Account Number:   
Discount:   
Payment Amount: 20.00

Close Save View Supplier Transactions

Pic 36

Once you enter the Invoice from the supplier, the next step would be you paying to the supplier, here is the place, where you can post your payments to the supplier. Click on pay for which the Invoice has to be paid and if you want to pay partial amount, you can edit Val. To Allocate and enter whatever amount you want to enter. Once posted the Remittance advice would be printed which you can post it to supplier.

### **Non Inventory Based Reasons List**

To access this screen Click on Purchase Orders> Non Inventory based Reason List.

The screenshot displays the 'Non Inventory Based Reason List' window. The title bar at the top lists various menu items: Files, Company Information, Employees, Products, Purchase Orders, Inventory, Sales Module, Customers, Reports, and Miscellaneous. On the left, a sidebar contains icons and labels for Company Information, Customers, Employees, Inventory, Products Module, Purchase Orders, Reports, and Sales Module. The main area features a table with the following data:

Sr.No	Reason
1	Rent
2	Electricity
3	Insurance
4	Travel Expenses
5	

At the bottom of the window, there are two buttons: 'Close' and 'Save'.

Pic 37

Here is the place where you can enter the different overhead reasons, these would be reflected in Non Inventory based reasons for Non Inventory based invoices.

## **GRN (Goods Received Note)**

To access this screen Click on Inventory>GRN

Once you raise purchase orders, you receive stock from the supplier, here is the place, where you would check and enter the quantities against your purchase order.

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous							
<div>Company Information</div> <div>Customers</div> <div>Employees</div> <div>Inventory</div> <div>Products Module</div> <div>Purchase Orders</div> <div>Reports</div> <div>Sales Module</div>	Add		Modify	Delete	Close	Print	Print Labels
	Goods Received Note List						
	Add Delivery Note		Purchase Order Ref		Status	Gm Date	Supplier Code
	Add Goods Receipt		2006/20	EH/POD/05/10/2004/1	Full Order Received	10/02/2006 10:46	FREEM
	2	EH/GRN/21/10/2005/19	EH/POD/21/10/2005/30	Full Order Received	21/10/2005 12:27	MDH	MDH MASALAS
	3	EH/GRN/21/10/2005/18	EH/POD/21/10/2005/30	Partial Order Received	21/10/2005 12:26	MDH	MDH MASALAS
	4	EH/GRN/20/10/2005/17	EH/POD/20/10/2005/29	Full Order Received	20/10/2005 11:16	ENOV	E-NOVATIONS (LONDON) LTD
	5	EH/GRN/23/08/2005/16	EH/POD/23/08/2005/27	Full Order Received	23/08/2005 12:39	CAPIT	CAPITAL HAIR & BEAUTY LTD
	6	EH/GRN/03/05/2005/15	EH/POD/03/05/2005/24	Full Order Received	03/05/2005 17:36	AROMA	Aromatherapy Associates Ltd
	7	EH/GRN/03/05/2005/14	EH/POD/03/05/2005/24	Partial Order Received	03/05/2005 17:35	AROMA	Aromatherapy Associates Ltd
	8	EH/GRN/04/03/2005/13	EH/POD/04/03/2005/23	Full Order Received	04/03/2005 12:40	ENOV	E-NOVATIONS (LONDON) LTD
	9	EH/GRN/04/03/2005/12	EH/POD/04/03/2005/23	Partial Order Received	04/03/2005 12:39	ENOV	E-NOVATIONS (LONDON) LTD
	10	EH/GRN/11/01/2005/11	EH/POD/11/01/2005/22	Full Order Received	11/01/2005 14:21	ENOV	E-NOVATIONS (LONDON) LTD
	11	EH/GRN/11/01/2005/10	EH/POD/11/01/2005/21	Full Order Received	11/01/2005 13:49	ENOV	E-NOVATIONS (LONDON) LTD
	12	EH/GRN/11/01/2005/9	EH/POD/11/01/2005/20	Full Order Received	11/01/2005 11:23	ENOV	E-NOVATIONS (LONDON) LTD
	13	EH/GRN/02/12/2004/8	EH/POD/02/12/2004/19	Full Order Received	02/12/2004 10:16	LYNTO	LYNTON LASERS LTD
	14	EH/GRN/02/12/2004/7	EH/POD/02/12/2004/18	Full Order Received	02/12/2004 10:14	LYNTO	LYNTON LASERS LTD
	15	EH/GRN/01/12/2004/6	EH/POD/01/12/2004/17	Full Order Received	01/12/2004 16:49	LYNTO	LYNTON LASERS LTD
	16	EH/GRN/10/11/2004/5	EH/POD/10/11/2004/10	Full Order Received	10/11/2004 17:33	CAPIT	CAPITAL HAIR & BEAUTY LTD
	17	EH/GRN/08/11/2004/4	EH/POD/08/11/2004/5	Full Order Received	08/11/2004 11:10	BELLE	BELLE SANTE INTERNATIONAL LTD
	18	EH/GRN/20/10/2004/3	EH/POD/20/10/2004/4	Full Order Received	20/10/2004 13:19	ENOV	E-NOVATIONS (LONDON) LTD
	19	EH/GRN/20/10/2004/2	EH/POD/20/10/2004/3	Partial Order Received	20/10/2004 12:41	ENOV	E-NOVATIONS (LONDON) LTD
	20	EH/GRN/15/10/2004/1	EH/POD/15/10/2004/2	Full Order Received	15/10/2004 14:12	ENOV	E-NOVATIONS (LONDON) LTD

Pic 38

These can be done in two ways.

- 1> First do the delivery note, where you just enter the quantities against the Purchase order as in delivery note of the supplier and later on do the final check, which is Goods Receipt Note.
- 2> If not you can directly do the Goods Receipt Note.

### **Add Delivery Note**

This is place where you enter the stocks as in delivery note and you won't have time to check stocks. To do this just enter the quantity in Qty Delivered field.

*Note: If you do not want to delay the process of GRN, you can directly start from Add GRN Note.*

Sr. No.	Product Code	Product Description	Supp. Prod. Code	Supp. Description	Ordered Qty	Qty Received	Qty to be Confirmed	Qty Pending	Qty Delivered
1	9770962389	100 WORDSEARCH	9770962389	100 WORDSEARCH	5	0	0	5	5

Pic 39

### **Add Goods Receipt**

Here you can update the stock against the purchase order, here the location is selected and stock is entered, if you want to allocate stock to multiple locations, check on multiple locations.

#### **1 Qty Checked**

Here is the place where the checked quantity is entered, once you enter the Qty checked the Qty in UOS is automatically increased based on the pack size of Qty Checked.

#### **2 Location**

Here the stock location can be selected, where the stock would be allocated.

#### **3 Multiple**

If you want to allocate stock to multiple locations, click on multiple.

Pic 40

If you want to update the new prices, in case if there is new cost price, you can update by clicking update product prices.

*Note: As the quantity is updated against the purchase order, the purchase order status changes. If you receive partial stock the purchase order it is Partial order status, if you receive full order it is Full order received.*

On GRN list you can print the GRN report as well as labels, in case if the products aren't bar-coded.

## **Locations**

To access this screen Click on Inventory>Locations

Here the Locations of the business are defined, e.g. Warehouse, External Locations, Shop Location. In the Emperium system, A SHOP location has to be defined in the system, these is important as the stock gets deducted from the Shop Location.

*Note: You can have only one shop floor in the system*

Here if you check the External Location, it is considered as different branch.



Locations

Location Code: SHOP

Description: SHOP

Shop Floor: ☒

External Branch: ☐

Service Location: ☐

Close Save

Pic 41

## **Stock Movement**

To access this screen Click on Inventory>Stock Movement

Stock Movement

Sr.No	Product Code	Product Description	From Location	Avail. Quantity	Quantity to be Moved	To Location	Reason For Movement
1	11001	Advanced Hydrating Complex Creme30	SHOP	11	2	SHOP	
2							

External  
MESSAGE  
NEW LOCATION  
SHOP  
Warehouse

Close Save & Print

Pic 42

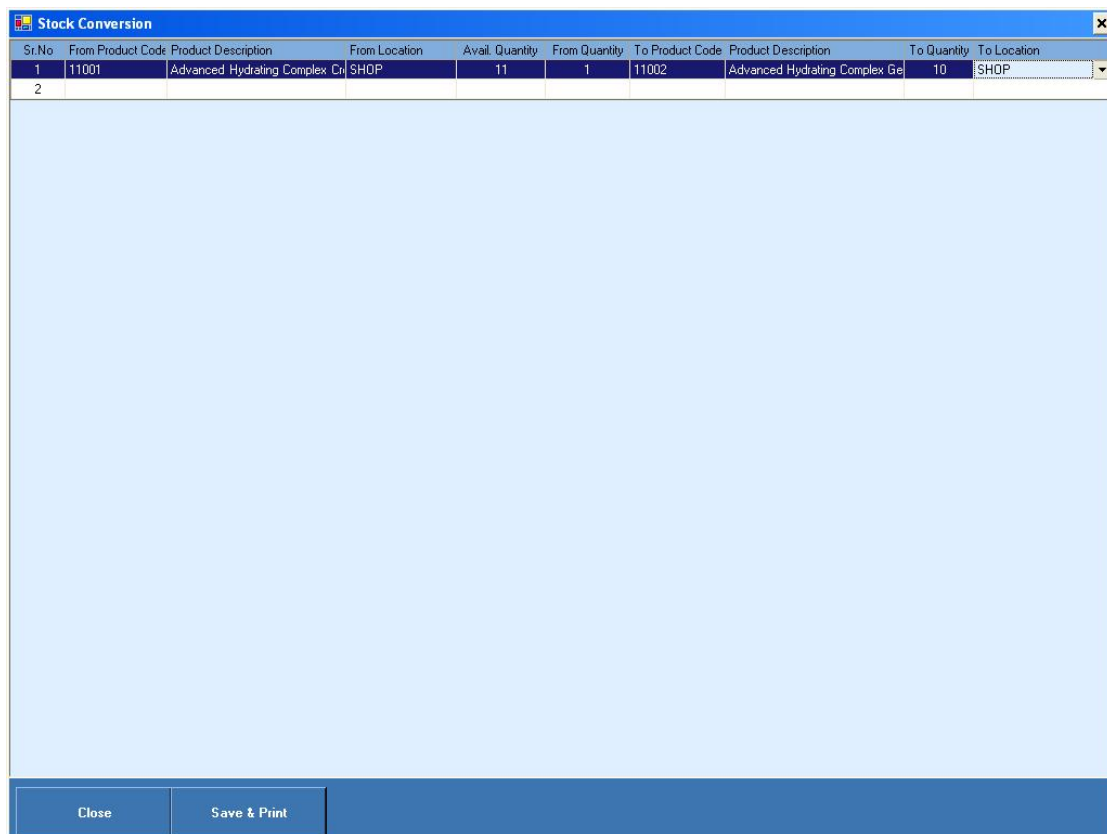
Stock movement is the Transfer between two locations, the destination location can be external branch or the different location i.e. warehouse to shop.

To move stock, double click on product code and pick the product which you want to move, then pick the locations which would be automatically popped up based on the product selected, pick the location and enter the Quantity to be moved to the destination location with the reason specified.

### **Stock Conversion**

To access this screen Click on Inventory>Stock Conversion

This is breaking of single product to multiple quantities, for e.g. you add 10 pack noodle and singles separately into the system, here you can convert 1 10 pack to 10 singles.



The screenshot shows a software window titled "Stock Conversion". It contains a table with the following columns: Sr.No, From Product Code, Product Description, From Location, Avail. Quantity, From Quantity, To Product Code, Product Description, To Quantity, and To Location. The first row of data shows a conversion from product code 11001 (Advanced Hydrating Complex Cr) at location SHOP with an available quantity of 11, to product code 11002 (Advanced Hydrating Complex Ge) with a quantity of 10, also at location SHOP. The second row is empty. Below the table are two buttons: "Close" and "Save & Print".

Sr.No	From Product Code	Product Description	From Location	Avail. Quantity	From Quantity	To Product Code	Product Description	To Quantity	To Location
1	11001	Advanced Hydrating Complex Cr	SHOP	11	1	11002	Advanced Hydrating Complex Ge	10	SHOP
2									

Pic 43

Double click on From product code from which you want to convert, then pick the location, enter the From quantity and double click on To Product code to which you want to convert and then enter the destination location, where the to product code stock has to reflect.

## **Stock Adjustment**

To access this screen Click on Inventory>Stock Adjustment

Here the stock adjustment for discrepancies is done, if you are adjusting stock for single product only, then pick the product from the search and adjust stock, every adjustment transaction is registered into the system.

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous

Company Information Customers Employees Inventory Products Module Purchase Orders Reports Sales Module

Adjust Stock Search Show All Close Multi Products Adjustment / New Stock Upload Stock Adjustment List

Sr.No	Product Code	Description	Physical Qty	Back Order Qty	Max Level	Min Level	Main Category
1	00100 - 0	sfdidsds.../34*36/Light Brown	0.00	0.00	11	1	Home Interest
2	00100 - 1	sfdidsds.../32*34/Black	0.00	0.00	10	1	Home Interest
3	nnnnn - 2	sfdidsds.../32*34/Brown	0.00	0.00	10	1	Home Interest
28	123	te	0.00	0.00	5	1	aaaa
29	1231	sdfdsf	0.00	0.00	3	1	Adult
30	1234 - 1	CLAK/7-40/Black/a	0.00	0.00	12	1	Shoes
31	1234 - 2	CLAK/34*36/Brown	0.00	0.00	56	33	Shoes
32	1234 - 3	CLAK/32*34/Grey	0.00	0.00	44	2	Shoes
33	2456	Onions	0.00	0.00	0	0	Vegetables
34	413712	Gel Blancheur - Whitening Gel Newlightube 100n	0.00	0.00	10	1	Salon products
35	440070	Crème Massage - Modeling Cream1 000 ml	0.00	0.00	10	1	Salon products
36	440182	Lait Hydra Fraîcheur T. P. - Refreshing Cleansing	0.00	0.00	10	1	Salon products
37	440192	Gel Hydra Purifié P.G. - Purifying Cleansing Gel / 1	0.00	0.00	10	1	Salon products

Adjust Stock

Product Code: 11017

Product Description: Facial Lotion 50ml

Sr.No	Location	Quantity	Reason For Adjustment	Previous Qty
1	SHOP	10.00	Discrepancy	0.00

Close Confirm Add Line

Pic 44

If you want to adjust multiple stocks at a time, you can click Multi product Adjustment / New stock upload (as indicated 1), if you want to upload new stock levels without raising the purchase orders, you can using the following screen which is Multi Product Adjustment / New stock Upload.

## **Stock Movement Reasons Listing**

To access this screen Click on Inventory>Stock Movement Reasons Listing

Here the stock movement reasons list can be added, these reasons would be listed in the reasons of the stock movement.

Sr.No	Reason
1	External Branch Movement
2	Internal Movement
3	

Pic 45

### **Stock Adjustment Reasons Listing**

To access this screen Click on Inventory>Stock Adjustment Reasons Listing

Here the stock Adjustment reasons list can be added, these reasons would be listed in the reasons of the stock Adjustment.

Sr.No	Reason
1	Excess Stock Found
2	Discrepancy
3	New Stock
4	

Pic 46

## **Discount Reasons List**

To access this screen Click on Sales Module>Discount Reasons List

Here the discount reasons are entered into the EPOS system, these are reflected while you are giving discount on sales.

Sr.No	Reason
1	Special Customer
2	Regular Customer
3	Customer Type Disc
4	

Pic 47

## **Sales Enquiry**

To access this screen Click on Sales Module -->Sales Enquiry

Here the sales transactions history can be viewed, if you want to print a duplicate receipt, select the order and click Print.

SrNo	Transaction Date	Payment For	Total Value	Paid Amount	Change	Customer AccNo
------	------------------	-------------	-------------	-------------	--------	----------------

SrNo	Code	Description	Quantity	Unit Price	Promotional Discount	Discount	Total Price
------	------	-------------	----------	------------	----------------------	----------	-------------

Pic 48

### **End Of Day Balancing Denominations**

To access this screen Click on Sales Module>End of day Balancing Denominations

Here the currencies are entered for Till Transactions verification, here different currencies are entered and equivalent amounts are entered.

Str.No	Denomination Display	Denomination Equivalent
1	£ 1	1
2	£ 2	2
3	£ 5	5
4	£ 10	10
5	50 PENCE	0.5
6	1 Euro	0.6012
7	Credit cards	1
8	Visa	1
9	mastercard	1
10	10 pence	0.1
11	1 pence	0.01
12	2 pence	0.02
13	20 pence	0.2
14		

Pic 49

These denomination equivalent values are reflected on the End Of Day Balancing screen when you click on the Till

### **End Of Day Balancing**

To access this screen Click on Sales Module>End of day Balancing

Here the Till Payments Totals are verified against the Till Transactions, when there is variance in the Till Totals against the Balance of the Till, you can print the Transactions summary Report to recheck, this can be printed from Reports>Sales> Transactions Summary.

Click on the Till for which the amount has to be verified, automatically all the denominations would be popped up, just enter the quantity of denominations and Totals would be updated.

2 3 4 5 6 7 8 9 10 11 12 13 14

1

Till No	Sales	Refunds	Petty Cash	Customer Payments	Opening Balance	Banked Amount	Cash	Card	Cheque	Credit Customer	Vouchers	Transfers	Balance
Till1	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Till2	6177.45	0.00	0.00	0.00	50.00	0.00	2120.31	2000.00	0.00	0.00	2107.14	0.00	6227.45

Denomination	Qty	Total Amount
£ 1		
£ 2		
£ 5		
£ 10		
50 PENCE		
1 Euro		
Credit cards		
Visa		
mastercard		
10 pence		
1 pence		

Total Till Amount: 6227.45  
Denomination Total: 0.00  
Variance: 6227.45

Till Float: 0.00

Save

Close

Pic 50

### 1 Till No

Here all the Tills used in the business are displayed.

### 2 Sales

Here all the sales Totals for that till are reflected from the last End of Day balancing.

### 3 Till No

Here all the Refund Totals for that till are reflected from the last End of Day balancing.

### 4 Petty Cash

Here all the Petty cash Transactions Totals for that till are reflected from the last End of Day balancing.

### 5 Customer Payments

Here all the Customer outstanding payment Totals for that till are reflected from the last End of Day balancing.

### 6 Opening Balance

Here the opening balance/Till float Totals for that till are reflected from the last End of Day balancing.

## **7 Banked Amount**

Here the Banked amount Totals for that till are reflected from the last End of Day balancing.

## **8 Cash**

Here all the cash Transactions Totals for that till are reflected from the last End of Day balancing.

## **9 Card**

Here all the Card Transactions Totals for that till are reflected from the last End of Day balancing.

## **10 Cheque**

Here all the Cheque Transactions Totals for that till are reflected from the last End of Day balancing.

## **11 Credit Customer**

Here all the Credits against the customers Totals for that till are reflected from the last End of Day balancing.

## **12 Vouchers**

Here all the Voucher Transactions Totals for that till are reflected from the last End of Day balancing.

## **13 Transfers**

Here all the Bank Transfer Transactions Totals for that till are reflected from the last End of Day balancing.

## **14 Balance**

Here all the  
Balance =Sales-Refunds-Petty Cash+ Customer Payments + Opening Balance

You can put the Till float/opening balance after the amount is verified against the Till before save is clicked.

## **Customer Types**

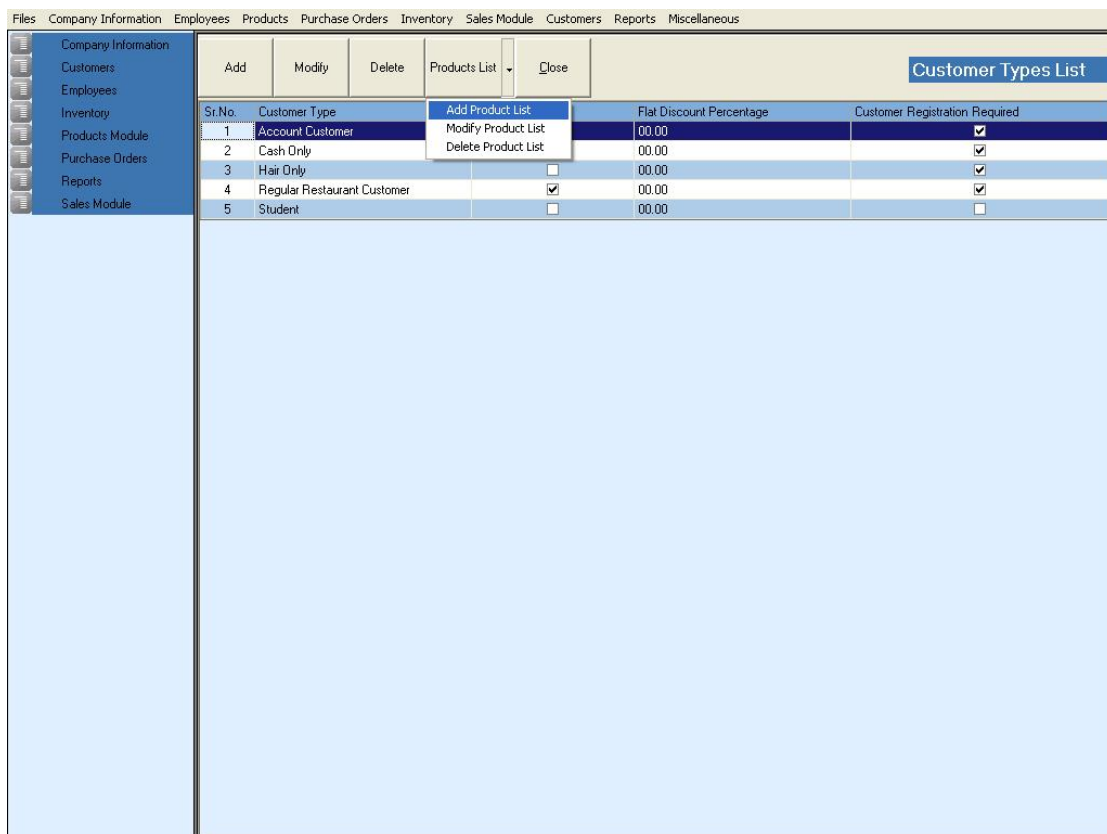
To access this screen Click on Customers>Customer Types

Customer Types is the master list for grouping customers, the grouping helps to group customers for various combinations ,such as flat and certain percentage of discount on certain products.

Here you can define student type customers or Old age people, if you want to give any specific discount percentage, you do not need to register for them to get discount.

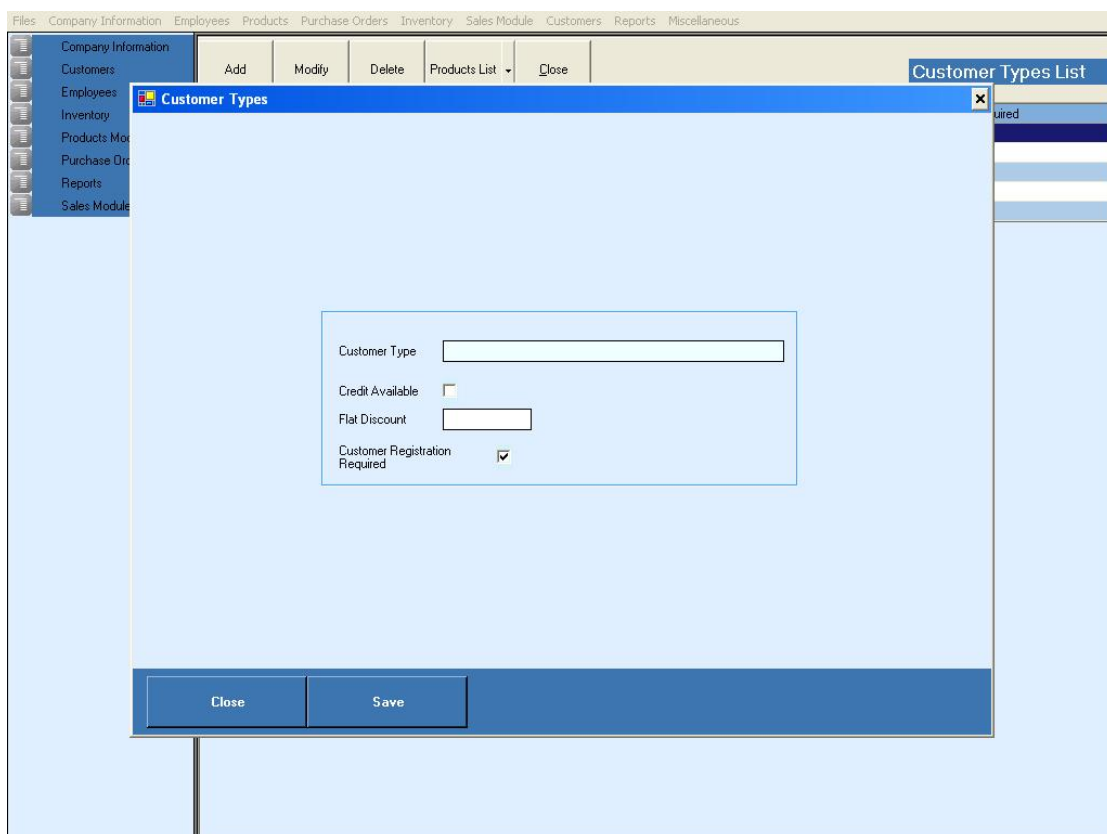
To add Customer Type click on Add  
To Modify click on Modify  
To delete click on delete





Pic 51

### Adding/Modifying Customer Type



Pic 52

Here enter the Customer Type, whether he is a student, credit customer, non-credit customer etc.

Credit available is if you tick this option when you add customer and link customer to this Customer type, they can set credit limit for the customer.

Flat Discount is the flat discount percentage you can set against the customer type where in customer would get flat discount as set on whatever they buy. Something like burtons, they get 15 % discount whatever they buy, you can set those sought of discounts here.

Customer registration required is the option whether the account type needs Customer registration, for e.g. students, Railway staff don't require customer registration as their ID reflects they are students/Railway staff.

### Products List for Customer Type

The screenshot displays the 'Customer Type Items List' window. At the top, there's a menu bar with options: Files, Company Information, Employees, Products, Purchase Orders, Inventory, Sales Module, Customers, Reports, Miscellaneous. Below this is a toolbar with 'Add', 'Modify', 'Delete', 'Products List', and 'Close'. The main area contains a 'Customer Type' dropdown set to 'Account Customer', 'Flat Discount' set to '0%', and 'Credit Available' checkboxes. A table lists products with columns: Sr.No, Product Code, Product Name, Description, VAT, Unit Of Sale, and Main Category. The table shows two rows: 1 (MD FORMULATION, Advanced Hydrating Complex Gel30ml, 17.50, Each, FACE) and 2. Below the table is a smaller table showing a calculation for a product with a 13.04% discount. At the bottom are 'Close' and 'Save' buttons.

Sr.No	Product Code	Product Name	Description	VAT	Unit Of Sale	Main Category
1	11002	MD FORMULATION	Advanced Hydrating Complex Gel30ml	17.50	Each	FACE
2						

Sr.No	Quantity	Price (£)	Customer Price (£)	Disc (%)	Disc (£)
1	1	34.50	30.00	13.04	4.50

Pic 53

Here the specific products can be linked against a product for a specific discount on the products, double click on the top grid and search for the product for which you want to give discount against and enter the customer price.

You can modify the product list for customer type by selecting customer type and click on Modify products list.

These customer types when linked against the customers, they would get discount as defined when the discount products are selected.

## **Customers**

To access this screen Click on Customers>Customer List

The screenshot shows the 'Customer Details' form within the 'Customer List' window. The form is divided into two columns. The left column contains fields for Account Number (1043), Customer Name (test), Address Line 1 (test), Address Line 2 (test), Address Line 3 (test), Town (test), County (test), Post Code (test), Home Number, Work Number, Mobile Number, Fax Number, and Email. The right column contains fields for Customer Type (acc), Credit Limit (0), Pop Up Notes, How Did You Hear About Us, VAT Number, Preferred By (abcd), Export Customer (checkbox), Contact 1, Contact 2, Contact 3, Rep Name, and Mobile 2. The form has a 'Close' button and a 'Save' button at the bottom.

Pic 54

Here the customers are added,  
*Note : Customers can be added from Till as well*  
To Add click Add on customer list screen  
To Modify click Modify on customer list screen  
To Delete click Delete on customer list screen  
To Search click search on customer list screen

Customer carries the following information.

### **1 Account Number**

Unique account number identifies every customer, and here the account number is entered

### **2 Customer Name**

Customer Name is entered here, it can be company name or individual name.

### **3 Address Line1**

First line of address is entered here.

### **4 Address Line 2**

Second line of address is entered here.

### **5 Town**

Town of the customer is entered here.

#### **6 County**

County of the customer is entered here.

#### **7 Postcode**

Postcode of the customer is entered here.

#### **8 Home Number**

Home number of the customer is entered here.

#### **9 Work Number**

Work Number of the customer is entered here.

#### **10 Mobile Number**

Mobile Number of the customer is entered here.

#### **11 Fax**

Fax of the customer is entered here.

#### **12 Email**

Email of the customer is entered here.

#### **13 Customer Type**

Here the customer grouping can be defined, once you define the customer type, you can set credit limit or based on customer type, customer would be getting discount on products according to products list set on customer type or flat discount on customer type.

Note :To give credit to customers, you have to set the credit limit to the customer.

#### **14 Credit Limit**

Credit limit is set against the customer, based upon this amount, customer is entitled to get credits.

#### **15 Pop up Notes**

This is sought of reminder set against the customer, whenever customer is accessed in different modules, the pop up or reminder notes is popped up. For e.g. you want to pass a message about customer to the person working on the till, if you have set once, whenever any one accesses this customer, the pop up is popped up automatically.

#### **16 How did you hear about US**

This is to just get details about how they know about their business, as part of marketing.

#### **17 Export customer**

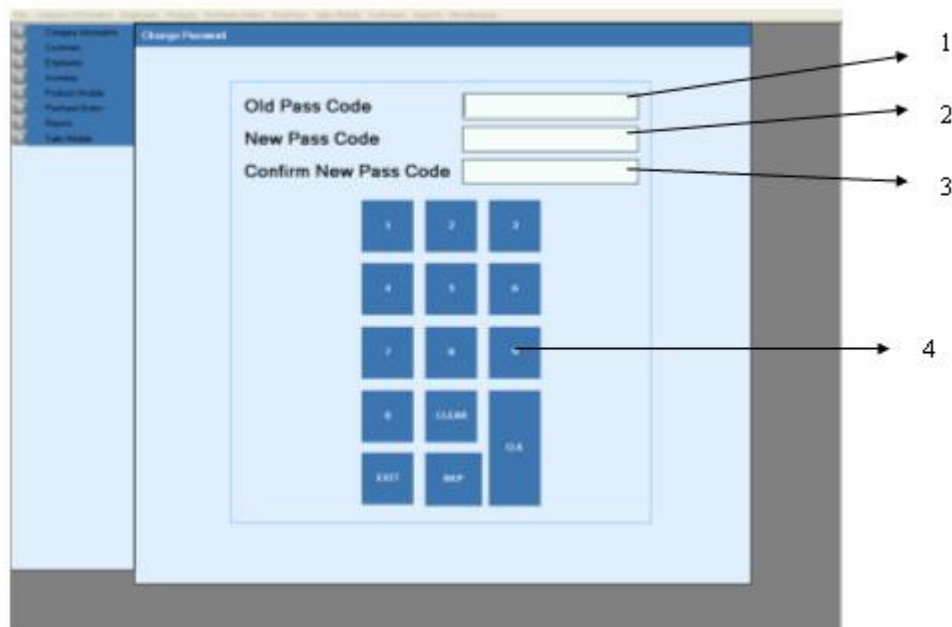
By clicking export customer, VAT become Zero.

## **Miscellaneous**

### **Change Password**

To access this screen Click on Miscellaneous>Change Password

Here the password can be changed for the employee



Pic 55

- 1) Enter old password
- 2) Enter new password
- 3) Confirm new password
- 4) Use key pad for new entry or clear entry

## **Deleted Products**

To access this screen Click on Miscellaneous>Deleted products

This acts as recycle bin, once the products are deleted from the products list, they fall in this list, and you can delete permanently or activate the product again.

*Note : You cannot delete product completely once it records transactions against the product*

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous									
Company Information Customers Employees Inventory Products Module Purchase Orders Reports Sales Module	Activate	Delete	Show All	Close	Code	<input type="text"/>		Search	Deleted Products List
					Description	<input type="text"/>		Clear	
	Sr.No.	Product Code	Name	Description	Vat	Max. Level	Min. Level	Unit Of Sale	Main Category
	1	9771468089	100 BIKER	100 BIKER	0	10	1	Each	Bath and Shower
	2	9771474101	100 CODECRACKER	100 CODECRACKERS	0	10	1	Each	Adult
	3	9770957536	100 CROSSWORD	100 CROSSWORDS	17.5	10	1	Each	Bath and Shower
	4	9771356339	100 REAL WIVES	100 REAL WIVES	0	10	1	Each	Adult
	5	00100 - 3	Jeans	stfdidsfs/34"36/Grey	17.5	10	1	Each	Home Interest

Pic 56

**Deleted Bar codes**

To access this screen Click on Miscellaneous>Deleted Bar codes

This acts as recycle bin, once the Bar codes are deleted from the products, they fall in this list, and you can delete permanently or activate the barcode again.

Files Company Information Employees Products Purchase Orders Inventory Sales Module Customers Reports Miscellaneous						
<div>Company Information</div> <div>Customers</div> <div>Employees</div> <div>Inventory</div> <div>Products Module</div> <div>Purchase Orders</div> <div>Reports</div> <div>Sales Module</div>	Activate Delete Show All Close			Bar Code	<input type="text"/>	Search
				Description	<input type="text"/>	Clear
	Deleted Bar Codes Lis					
	Sr.No	Bar Code	Product Code	Name	Description	Supplier
	1	2345	9771474101	100 CODECRACKERS	100 CODECRACKERS	AANDA Ltd. Adult
	2	9770957536	9770957536	100 CROSSWORDS	100 CROSSWORDS	Bath and Shower
	3	97713563391	9771356339	100 REAL WIVES	100 REAL WIVES	AANDA Ltd. Adult
	4	3500465285334	528533	GUINOT	Absolue Minceur - Intensive Contouring	R.ROBSON L1 BODY
	5	5000000000053	00100 - 3	Jeans	sfdtdsfd/34*36/Grey	FREEMANS Home Interest

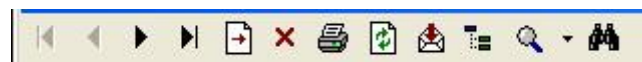
Pic 57

**REPORTING OVERVIEW**

Click on Reports>Reporting

Reports are designed on modular basis.

Reports are displayed on the screen first, if you want to print the report click the Print button that would take you to the Report screen.



Pic 58

1      2                  3                  4                  5                  6

1 Indicates you can move to the next page of the report.

2 Indicates you can go to the last page.

3 Print to the printer, this would be popped up with the printers connected to you system

4 You can export the report to various formats like PDF, WORD, and EXCEL.

5 Zooms the report

6 If you want to search for any particular thing, you can click here.

## **Products**

### **Categories**

Here you can pull out all the categories.

### **Brands**

Here you can pull out all the Brands.

### **Products List**

Here the products list is displayed here.

### **Price List**

Here you the price list of the products with their cost prices and selling prices are displayed.

### **Sales Price List**

Sales Price is in the report, which gives only the selling prices, this is for the customer to look up.

### **Changes Log**

Here the changes log done to the product is recorded.

### **Shelf Edge Tickets**

Here you can print out you barcodes, shelf edge tickets, you have got different types of bar codes available based upon the size of the label you are looking, you can print 24, 27 and 65 per sheet, with price or without price.

To pick the product double click on the grid and search for the product and enter the quantity of labels you would like to print.

*Note : You have filter option to pick up products according to your search*

## **Employees**

### **Employees List**

Employees List is displayed here.

### **Employees Commission Definition**

If you set commissions against the employees, the employee commission is calculated based upon their sales.

### **Employees Working Hours**

Based on the clock in feature of the system, the employee working hours are calculated here..

### **Employee Sales details**

Here the employee sales details are displayed.

### **Employees Payment summary**



Based on the number of working hours and the salary you have set for employee plus the commission if you have set the employee payment summary is calculated and displayed here.

**Employee Deliveries**

Here the paper rounding can be displayed.

**Suppliers**

**Suppliers List**

Here the supplier's list is displayed.

**Suppliers Product List**

Here the list of products supplied by that supplier is displayed.

**Inventory Based Purchase Orders**

Here the list of purchase orders related to Inventory is displayed.

**Purchase Ledger Analysis**

Here the list of purchase orders is displayed with the Total Net amount.

**Transaction Analysis**

Here the Transaction done against the supplier is recorded, like posting and payment of invoices.

**VAT Summary**

Here the VAT Summary of all the posted invoices is displayed.

**Outstanding Invoices General**

Here the list of purchase orders is displayed with the Total Net amount.

**Sales**

**Sold Items Summary List**

Here the summary of sales of every individual product is displayed, the sales figure is excluding VAT. The lines are displayed by product group

**Sold Items Individual List**

Here the individual sales of every individual product is displayed, the sales figure is excluding VAT.

**Products sales Hit parade**

Here the Top and bottom products are displayed, the top/bottom can be displayed based on price/quantity.

**Sales Turn over by Category**

Here the sales Turn Over by Category are displayed.

**Sales Turn over by sub Category**

Here the sales Turn Over by sub Category are displayed.

**Sold Turn by Hour and day of week**

Here the summary of sales for every hour is calculated against the day of the week.

**Cash drawer Transactions**

Here the cash drawer transactions like opening balance and banking is displayed.

**Sales/VAT summary**

Here the Sales VAT Summary is displayed

**Transactions Summary**

Here the summary of every transaction recorded against the Till is displayed, if you have variance while doing End of Day Balancing, you print this and check against the amount.

**End Of Day Balancing**

Here the End Of Day Balancing summary can be printed.

**Sales Discount summary**

Here the discount summary on sales is displayed.

*Note: Check the Filter criteria like dates according the reports would be printed.*

**Inventory**

**Locations List**

Here the List of all inventory locations is displayed

**Stock Above Max Level**

Here the products which are above stock level is displayed, the maximum level is set in product definition

**Reorder Products List**

Based on your minimum level set in product definition, the reorder products list is displayed.

**Reorder Products List Supplier Wise**

Based on your minimum level set in product definition, the reorder products list is displayed according the supplier.

**Stock History**

This report displays all the Inventory Transactions based upon the Transaction Type.

### **Stock Valuation**

Here the current stock valuation is displayed.

*Note: The stock is calculated based upon First In First out*  
**Locations Wise Stock List**

Location wise stock list is displayed here.

### **Stock Adjustment Summary By Reasons**

Here the stock adjustment by reason is displayed.

### **Product Stock History**

Here stock history of products is displayed.

### **Customers**

#### **Customers List**

List of customers is displayed here

#### **Top/Bottom Customers**

List of customers is displayed here based upon their spending

#### **Customer Statements**

Here monthly statements of the customers can be printed.

#### **Customer Yearly Sales Summary**

Here the customer spending per month is displayed.

#### **Customer Outstanding Invoices**

Here the customer outstanding invoices are displayed.

#### **Customer List By Types**

Here customers list is displayed by the customer type.

#### **Customer Type Products List**

Here the customer discount products are displayed based upon the Group.

#### **Customer Delivery Summary**

This is summary of paper rounding against the customer

### **Summary Reports**

#### **Products Summary**

This gives summary of every individual product for the last 4 weeks from the day selected.

#### **Yearly Sales Summary Comparison**

This displays the sales summary against the same month for the years selected.

**Monthly Sales Comparison In a Year**

This displays the monthly sales summary for the year selected.

**VAT Summary**

This is the VAT Summary calculated from the sales and purchases, the summary is calculated from the sales VAT summary – purchase VAT summary

**Profit/Loss Summary**

This is calculated based upon the Sales, purchases and overheads.